



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #18-0001 FOR AUDIO VISUAL AND VIDEO EQUIPMENT

Bids to provide 'Audio Visual and Video Equipment' were received from fifteen vendors on November 28, 2017. The bids of ACCO Brands USA, LLC, B&H Photo & Electronics Corporation, CDW Government, LLC, Emtec, Inc., Florida Visual Display Products, Inc. dba Florida Chalkboard Company, Focused Technology, Lakeshore Learning Materials, Pro Sound, Inc., Pyramid School Products, School Specialty, Inc., Schoolhouse Products, Inc., Smiley's Audio Visual, Inc., The Library Store, Inc., Troxell Communications, Inc., and Visonworx, LLC dba CCS Presentation Systems, were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. Funds for these purchases are contained in the operating and capital budgets of the schools and departments.

Requested by:
Schools and
Departments

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 1/30/2018

Financial Impact:
Not to exceed
\$800,000.00
for a one-year period

Recommended Motion: That the bids of ACCO Brands USA, LLC, B&H Photo & Electronics Corporation, CDW Government, LLC, Emtec, Inc., Florida Visual Display Products, Inc. dba Florida Chalkboard Company, Focused Technology, Lakeshore Learning Materials, Pro Sound, Inc., Pyramid School Products, School Specialty, Inc., Schoolhouse Products, Inc., Smiley's Audio Visual, Inc., The Library Store, Inc., Troxell Communications, Inc., and Visonworx, LLC dba CCS Presentation Systems, to provide 'Audio Visual and Video Equipment' in an amount not to exceed \$800,000.00 for a one-year period, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
 AUDIO VISUAL AND VIDEO EQUIPMENT - BID #18-0001
 BID TAB

<p>Please bid an "each" price for the following equipment items delivered and/or installed (where indicated) to destinations in Sarasota County, Florida. When bidding a percent discount "Balance of Line" for additional equipment not listed, bid the percentage discount from MSRP. Verification of MSRP needs to be available prior to generation of order via MSRP price sheets or web address with MSRP price listed. Prices/percentage discounts shall be held for the term of the contract. ITEMS WILL BE ORDERED ON AN ITEM-BY-ITEM BASIS BY INDIVIDUAL SCHOOLS OR DEPARTMENTS. Specification sheets are not required for specified items. SPECIFICATION SHEETS MUST BE PROVIDED FOR ALL ITEMS BID AS ALTERNATES. Circle the brand and model specified or indicate alternate brand and model.</p>		ACCO Brands USA LLC	B & H Photo & Electronics Corporation	CDW Government LLC
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
A.	PORTABLE MULTI MEDIA PLAYERS/RECORDERS			
1.	<p>CD, CD-R/RW DISCS RECORDER/PLAYER - Fully programmable CD/MP3 player, 512MB internal memory, SD card slot, mini USB port, built-in electret microphone, microphone jacks 1/4" and 3.5mm, headphone output 3.5mm jack, additional speaker output 1/4" phone plug, variable speed playback, built-in AM/FM radio tuner, digital LCD display with track number, minutes, and seconds. AC/DC power and remote control. Califone 2396 Portable Multimedia Player/Recorder or approved alternate REJECT</p>			
	Alternate brand & model bid: _____			
2.	<p>CD/CASSETTE RECORDER/PLAYER - Full programmable CD player that plays CD/CD-R, and CD-RW disc, dual cassette recorder, microphone jack 3.5mm, built-in electret microphone, digital AM/FM stereo, 6 watts output, full function remote control, 20 programmable tracks w/LCD display, headphone, microphone, and external speaker jacks, can be used with wired or up to 20 wireless headphones, and two speakers. AC/DC power. Califone 2395IR Infrared Music Maker Plus Multimedia Player or approved alternate.</p>			\$186.00
	Alternate brand & model bid: _____			
3.	<p>COMBINATION CD/MP3 PLAYER & AUDIO CASSETTE TAPE PLAYER/RECORDER - USB drive player/recorder plays MP3 and WMA files, records MP3 from music CDs and cassette tapes, variable CD speed control, 7 watts stereo speaker/amplifier, skip resistant CD deck, and a built-in listening center w/5 stereo headset jacks. EIKI 8080A or approved alternate.</p>			
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
A.	PORTABLE MULTI MEDIA PLAYERS/RECORDERS			
1.	CD, CD-R/RW DISCS RECORDER/PLAYER - Fully programmable CD/MP3 player, 512MB internal memory, SD card slot, mini USB port, built-in electret microphone, microphone jacks 1/4" and 3.5mm, headphone output 3.5mm jack, additional speaker output 1/4" phone plug, variable speed playback, built-in AM/FM radio tuner, digital LCD display with track number, minutes, and seconds. AC/DC power and remote control. Califone 2396 Portable Multimedia Player/Recorder or approved alternate REJECT			
	Alternate brand & model bid: _____			
2.	CD/CASSETTE RECORDER/PLAYER - Full programmable CD player that plays CD/CD-R, and CD-RW disc, dual cassette recorder, microphone jack 3.5mm, built-in electret microphone, digital AM/FM stereo, 6 watts output, full function remote control, 20 programmable tracks w/LCD display, headphone, microphone, and external speaker jacks, can be used with wired or up to 20 wireless headphones, and two speakers. AC/DC power. Califone 2395IR Infrared Music Maker Plus Multimedia Player or approved alternate.			\$235.00
	Alternate brand & model bid: _____			
3.	COMBINATION CD/MP3 PLAYER & AUDIO CASSETTE TAPE PLAYER/RECORDER - USB drive player/recorder plays MP3 and WMA files, records MP3 from music CDs and cassette tapes, variable CD speed control, 7 watts stereo speaker/amplifier, skip resistant CD deck, and a built-in listening center w/5 stereo headset jacks. EIKI 8080A or approved alternate.			
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
A.	PORTABLE MULTI MEDIA PLAYERS/RECORDERS			
1.	CD, CD-R/RW DISCS RECORDER/PLAYER - Fully programmable CD/MP3 player, 512MB internal memory, SD card slot, mini USB port, built-in electret microphone, microphone jacks 1/4" and 3.5mm, headphone output 3.5mm jack, additional speaker output 1/4" phone plug, variable speed playback, built-in AM/FM radio tuner, digital LCD display with track number, minutes, and seconds. AC/DC power and remote control. Califone 2396 Portable Multimedia Player/Recorder or approved alternate REJECT			
	Alternate brand & model bid: _____	\$189.05 (Lakeshore EE493)		
2.	CD/CASSETTE RECORDER/PLAYER - Full programmable CD player that plays CD/CD-R, and CD-RW disc, dual cassette recorder, microphone jack 3.5mm, built-in electret microphone, digital AM/FM stereo, 6 watts output, full function remote control, 20 programmable tracks w/LCD display, headphone, microphone, and external speaker jacks, can be used with wired or up to 20 wireless headphones, and two speakers. AC/DC power. Califone 2395IR Infrared Music Maker Plus Multimedia Player or approved alternate.			\$138.89
	Alternate brand & model bid: _____	\$198.55 (Lakeshore EE494)		
3.	COMBINATION CD/MP3 PLAYER & AUDIO CASSETTE TAPE PLAYER/RECORDER - USB drive player/recorder plays MP3 and WMA files, records MP3 from music CDs and cassette tapes, variable CD speed control, 7 watts stereo speaker/amplifier, skip resistant CD deck, and a built-in listening center w/5 stereo headset jacks. EIKI 8080A or approved alternate.			\$238.98
	Alternate brand & model bid: _____	\$122.55 (Lakeshore CE326)		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
A.	PORTABLE MULTI MEDIA PLAYERS/RECORDERS			
1.	<p>CD, CD-R/RW DISCS RECORDER/PLAYER - Fully programmable CD/MP3 player, 512MB internal memory, SD card slot, mini USB port, built-in electret microphone, microphone jacks 1/4" and 3.5mm, headphone output 3.5mm jack, additional speaker output 1/4" phone plug, variable speed playback, built-in AM/FM radio tuner, digital LCD display with track number, minutes, and seconds. AC/DC power and remote control. Califone 2396 Portable Multimedia Player/Recorder or approved alternate REJECT</p>			discontinued
	Alternate brand & model bid: _____	\$89.63 Califone 1886 (SSI #1544020)		
2.	<p>CD/CASSETTE RECORDER/PLAYER - Full programmable CD player that plays CD/CD-R, and CD-RW disc, dual cassette recorder, microphone jack 3.5mm, built-in electret microphone, digital AM/FM stereo, 6 watts output, full function remote control, 20 programmable tracks w/LCD display, headphone, microphone, and external speaker jacks, can be used with wired or up to 20 wireless headphones, and two speakers. AC/DC power. Califone 2395IR Infrared Music Maker Plus Multimedia Player or approved alternate.</p>	\$169.88		\$141.50
	Alternate brand & model bid: _____			
3.	<p>COMBINATION CD/MP3 PLAYER & AUDIO CASSETTE TAPE PLAYER/RECORDER - USB drive player/recorder plays MP3 and WMA files, records MP3 from music CDs and cassette tapes, variable CD speed control, 7 watts stereo speaker/amplifier, skip resistant CD deck, and a built-in listening center w/5 stereo headset jacks. EIKI 8080A or approved alternate.</p>			\$196.00
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
A.	PORTABLE MULTI MEDIA PLAYERS/RECORDERS			
1.	CD, CD-R/RW DISCS RECORDER/PLAYER - Fully programmable CD/MP3 player, 512MB internal memory, SD card slot, mini USB port, built-in electret microphone, microphone jacks 1/4" and 3.5mm, headphone output 3.5mm jack, additional speaker output 1/4" phone plug, variable speed playback, built-in AM/FM radio tuner, digital LCD display with track number, minutes, and seconds. AC/DC power and remote control. Califone 2396 Portable Multimedia Player/Recorder or approved alternate REJECT			
	Alternate brand & model bid: _____	\$143.96 Califone #1886 (TLS #87-01030)	\$128.75 New Model: Califone 2395AV02	
2.	CD/CASSETTE RECORDER/PLAYER - Full programmable CD player that plays CD/CD-R, and CD-RW disc, dual cassette recorder, microphone jack 3.5mm, built-in electret microphone, digital AM/FM stereo, 6 watts output, full function remote control, 20 programmable tracks w/LCD display, headphone, microphone, and external speaker jacks, can be used with wired or up to 20 wireless headphones, and two speakers. AC/DC power. Califone 2395IR Infrared Music Maker Plus Multimedia Player or approved alternate.	\$228.56 (TLS #87-0070)	\$148.50	\$147.15
	Alternate brand & model bid: _____			
3.	COMBINATION CD/MP3 PLAYER & AUDIO CASSETTE TAPE PLAYER/RECORDER - USB drive player/recorder plays MP3 and WMA files, records MP3 from music CDs and cassette tapes, variable CD speed control, 7 watts stereo speaker/amplifier, skip resistant CD deck, and a built-in listening center w/5 stereo headset jacks. EIKI 8080A or approved alternate.	\$384.26 (TLS #80-0726)	\$264.85	\$186.32
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
B.	CAMCORDERS/CAMERAS/EQUIPMENT			
CAMCORDERS - consumer line using SD recording media. Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.				
4.	Canon		1%	
	Web Address (if available): _____			
5.	Panasonic		1%	
	Web Address (if available): _____			
6.	Sony		1%	
	Web Address (if available): _____			
CAMERAS - DIGITAL - Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.				
7.	Canon		1%	
	Web Address (if available): _____			
8.	Panasonic		1%	
	Web Address (if available): _____			
9.	Sony		1%	
	Web Address (if available): _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
B.	CAMCORDERS/CAMERAS/EQUIPMENT			
CAMCORDERS - consumer line using SD recording media. Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.				
4.	Canon	5%		
	Web Address (if available): _____	www.emtecinc.com/resources/msrp-pricing/		
5.	Panasonic	5%		15%
	Web Address (if available): _____	www.emtecinc.com/resources/msrp-pricing/		
6.	Sony			
	Web Address (if available): _____			
CAMERAS - DIGITAL - Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.				
7.	Canon	5%		
	Web Address (if available): _____	www.emtecinc.com/resources/msrp-pricing/		
8.	Panasonic	5%		10%
	Web Address (if available): _____	www.emtecinc.com/resources/msrp-pricing/		
9.	Sony			
	Web Address (if available): _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
B.	CAMCORDERS/CAMERAS/EQUIPMENT			
CAMCORDERS - consumer line using SD recording media. Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.				
4.	Canon			
	Web Address (if available): _____			
5.	Panasonic			
	Web Address (if available): _____			
6.	Sony		6%	
	Web Address (if available): _____			
CAMERAS - DIGITAL - Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.				
7.	Canon			
	Web Address (if available): _____			
8.	Panasonic			
	Web Address (if available): _____			
9.	Sony		6%	
	Web Address (if available): _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
B.	CAMCORDERS/CAMERAS/EQUIPMENT			
CAMCORDERS - consumer line using SD recording media. Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.				
4.	Canon			
	Web Address (if available): _____			
5.	Panasonic			
	Web Address (if available): _____			
6.	Sony	34%		
	Web Address (if available): _____	www.schoolspecialty.com		
CAMERAS - DIGITAL - Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.				
7.	Canon	34%		
	Web Address (if available): _____	www.schoolspecialty.com		
8.	Panasonic	34%		
	Web Address (if available): _____	www.schoolspecialty.com		
9.	Sony	34%		
	Web Address (if available): _____	www.schoolspecialty.com		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
B.	CAMCORDERS/CAMERAS/EQUIPMENT			
<p>CAMCORDERS - consumer line using SD recording media. Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.</p>				
4.	Canon		22%	
	Web Address (if available): _____		www.trox.com/products.html	
5.	Panasonic		6%	
	Web Address (if available): _____		www.trox.com/products.html	
6.	Sony		6%	
	Web Address (if available): _____		www.trox.com/products.html	
<p>CAMERAS - DIGITAL - Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.</p>				
7.	Canon		22%	
	Web Address (if available): _____		www.trox.com/products.html	
8.	Panasonic		6%	
	Web Address (if available): _____		www.trox.com/products.html	
9.	Sony		6%	
	Web Address (if available): _____		www.trox.com/products.html	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
ACCESSORIES FOR CAMCORDERS AND DIGITAL CAMERAS - Includes, but not limited to, batteries, cases, and memory sticks. Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.				
10.	Canon Accessories		1%	
	Web Address (if available): _____			
11.	Panasonic Accessories		1%	
	Web Address (if available): _____			
12.	Sony Accessories		1%	
	Web Address (if available): _____			
C.	LAMINATOR AND SUPPLIES			
13.	LAMINATOR - For up to 27" film. Uses both standard and Ezload film. GBC® HeatSeal® Ultima™ 65 Roll Laminator, 1710740B. NO SUBSTITUTION.	\$1,499.00		
13a.	Training for above laminator at each ordering location.	\$295.00 (Item #2524468)		
14.	CABINET FOR LAMINATOR AND SUPPLIES - Heavy duty, lockable, with slide out shelf for large objects, 36" w x 18" d x 30" h, 2 locking casters. GBC® 1154314 or approved alternate.	\$688.80		
	Alternate brand & model bid: _____			

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10.	Canon Accessories	5%		
	Web Address (if available): _____	www.emtecinc.com/resources/msrp-pricing/		
11.	Panasonic Accessories	5%		10%
	Web Address (if available): _____	www.emtecinc.com/resources/msrp-pricing/		
12.	Sony Accessories			
	Web Address (if available): _____			
C.	LAMINATOR AND SUPPLIES			
13.	LAMINATOR - For up to 27" film. Uses both standard and Ezload film. GBC® HeatSeal® Ultima™ 65 Roll Laminator, 1710740B. NO SUBSTITUTION.			
13a.	Training for above laminator at each ordering location.			
14.	CABINET FOR LAMINATOR AND SUPPLIES - Heavy duty, lockable, with slide out shelf for large objects, 36" w x 18" d x 30" h, 2 locking casters. GBC® 1154314 or approved alternate.			
	Alternate brand & model bid: _____			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
 AUDIO VISUAL AND VIDEO EQUIPMENT - BID #18-0001
 BID TAB

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
ACCESSORIES FOR CAMCORDERS AND DIGITAL CAMERAS - Includes, but not limited to, batteries, cases, and memory sticks. Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.				
10.	Canon Accessories			
	Web Address (if available): _____			
11.	Panasonic Accessories			
	Web Address (if available): _____			
12.	Sony Accessories		8%	
	Web Address (if available): _____			
C.	LAMINATOR AND SUPPLIES			
13.	LAMINATOR - For up to 27" film. Uses both standard and Ezload film. GBC® HeatSeal® Ultima™ 65 Roll Laminator, 1710740B. NO SUBSTITUTION.			\$1,585.95
13a.	Training for above laminator at each ordering location.			Included - phone training only
14.	CABINET FOR LAMINATOR AND SUPPLIES - Heavy duty, lockable, with slide out shelf for large objects, 36" w x 18" d x 30" h, 2 locking casters. GBC® 1154314 or approved alternate.			\$779.95
	Alternate brand & model bid: _____			\$299.95 Hop Ind. #LWS1

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
<p>ACCESSORIES FOR CAMCORDERS AND DIGITAL CAMERAS - Includes, but not limited to, batteries, cases, and memory sticks. Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.</p>				
10.	Canon Accessories			
	Web Address (if available): _____			
11.	Panasonic Accessories			
	Web Address (if available): _____			
12.	Sony Accessories			
	Web Address (if available): _____			
C.	LAMINATOR AND SUPPLIES			
13.	LAMINATOR - For up to 27" film. Uses both standard and Ezload film. GBC® HeatSeal® Ultima™ 65 Roll Laminator, 1710740B. NO SUBSTITUTION.	\$1902.80 (SSI #068019)		
13a.	Training for above laminator at each ordering location.			
14.	CABINET FOR LAMINATOR AND SUPPLIES - Heavy duty, lockable, with slide out shelf for large objects, 36" w x 18" d x 30" h, 2 locking casters. GBC® 1154314 or approved alternate.	\$804.18 (SSI #675578)		
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
ACCESSORIES FOR CAMCORDERS AND DIGITAL CAMERAS - Includes, but not limited to, batteries, cases, and memory sticks. Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.				
10.	Canon Accessories		5%	
	Web Address (if available): _____		www.trox.com/products.html	
11.	Panasonic Accessories		5%	
	Web Address (if available): _____		www.trox.com/products.html	
12.	Sony Accessories		5%	
	Web Address (if available): _____		www.trox.com/products.html	
C.	LAMINATOR AND SUPPLIES			
13.	LAMINATOR - For up to 27" film. Uses both standard and Ezload film. GBC® HeatSeal® Ultima™ 65 Roll Laminator, 1710740B. NO SUBSTITUTION.	\$2,308.49 (TLS #30-1060)		
13a.	Training for above laminator at each ordering location.			
14.	CABINET FOR LAMINATOR AND SUPPLIES - Heavy duty, lockable, with slide out shelf for large objects, 36" w x 18" d x 30" h, 2 locking casters. GBC® 1154314 or approved alternate.			
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
ALL FILM TO BE PACKED IN POLY BAG TO PROTECT THE FILM FROM CONTAMINATION. PRICING IS FOR TWO ROLLS PER PACKAGE NOT PER ROLL. ALL FILM TO BE GBC® NAP-LAM® I THERMAL FILM. NO SUBSTITUTION.				
15.	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061EZ.	\$62.00		
16.	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061 standard.	\$52.50		
17.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024EZ.	\$72.00		
18.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024 standard.	\$61.24		
19.	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004EZ.	\$44.00		
20.	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004 standard.	\$36.30		
21.	LAMINATING FILM - 27"x 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3126514 standard.	\$57.04		
22.	LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000003 standard.	\$36.00		
D.	LISTENING/LANGUAGE EQUIPMENT			
23.	AUDIO JUNCTION BOX - Box only, ten (10) position with volume control. Califone JB310 or approved alternate.			
	Alternate brand & model bid: _____			\$16.58 Avid 8KP35S

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
<p>ALL FILM TO BE PACKED IN POLY BAG TO PROTECT THE FILM FROM CONTAMINATION. PRICING IS FOR TWO ROLLS PER PACKAGE NOT PER ROLL. ALL FILM TO BE GBC® NAP-LAM® I THERMAL FILM. NO SUBSTITUTION.</p>				
15.	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061EZ.			
16.	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061 standard.			
17.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024EZ.			
18.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024 standard.			
19.	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004EZ.			
20.	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004 standard.			
21.	LAMINATING FILM - 27"x 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3126514 standard.			
22.	LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000003 standard.			
D.	LISTENING/LANGUAGE EQUIPMENT			
23.	AUDIO JUNCTION BOX - Box only, ten (10) position with volume control. Califone JB310 or approved alternate.			\$35.00
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
ALL FILM TO BE PACKED IN POLY BAG TO PROTECT THE FILM FROM CONTAMINATION. PRICING IS FOR TWO ROLLS PER PACKAGE NOT PER ROLL. ALL FILM TO BE GBC® NAP-LAM® I THERMAL FILM. NO SUBSTITUTION.				
15.	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061EZ.			\$63.96
16.	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061 standard.			\$57.98
17.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024EZ.			\$75.78
18.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024 standard.			\$71.96
19.	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004EZ.			\$51.96
20.	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004 standard.			\$37.78
21.	LAMINATING FILM - 27"x 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3126514 standard.			
22.	LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000003 standard.			\$43.58
D.	LISTENING/LANGUAGE EQUIPMENT			
23.	AUDIO JUNCTION BOX - Box only, ten (10) position with volume control. Califone JB310 or approved alternate.			\$16.98
	Alternate brand & model bid: _____	\$23.74 (Lakeshore LA802)		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
ALL FILM TO BE PACKED IN POLY BAG TO PROTECT THE FILM FROM CONTAMINATION. PRICING IS FOR TWO ROLLS PER PACKAGE NOT PER ROLL. ALL FILM TO BE GBC® NAP-LAM® I THERMAL FILM. NO SUBSTITUTION.				
15.	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061EZ.	\$71.43 (SSI #1590853)		
16.	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061 standard.	\$80.00 (SSI #036413)*		
17.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024EZ.	\$83.35 (SSI #1590852)		
18.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024 standard.			
19.	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004EZ.	\$50.95 (SSI #1590851)		
20.	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004 standard.	\$48.00 (SSI #669692)*		
21.	LAMINATING FILM - 27"x 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3126514 standard.			
22.	LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000003 standard.	\$52.00 (SSI #669689)*		
D.	LISTENING/LANGUAGE EQUIPMENT			
23.	AUDIO JUNCTION BOX - Box only, ten (10) position with volume control. Califone JB310 or approved alternate.			\$14.75
	Alternate brand & model bid: _____	\$22.50 Califone 1210T (SSI #1446302)		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
<p>ALL FILM TO BE PACKED IN POLY BAG TO PROTECT THE FILM FROM CONTAMINATION. PRICING IS FOR TWO ROLLS PER PACKAGE NOT PER ROLL. ALL FILM TO BE GBC® NAP-LAM® I THERMAL FILM. NO SUBSTITUTION.</p>				
15.	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061EZ.			
16.	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061 standard.			
17.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024EZ.			
18.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024 standard.			
19.	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004EZ.			
20.	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004 standard.			
21.	LAMINATING FILM - 27"x 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3126514 standard.			
22.	LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000003 standard.			
D.	LISTENING/LANGUAGE EQUIPMENT			
23.	AUDIO JUNCTION BOX - Box only, ten (10) position with volume control. Califone JB310 or approved alternate.		\$28.35	\$17.47
	Alternate brand & model bid: _____	\$37.36* Califone 1210- AVPS (TLS #80- 0779)		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
D.	LISTENING/LANGUAGE EQUIPMENT CONTINUED			
24.	HEADPHONES - removable/replaceable coiled cords (6' cord no volume control and 8' cord with volume control plus a mono/stereo switch, both cords have 3.5mm stereo plugs, replaceable ear pads, self-adjusting headband. Labsonic LS9500 or approved alternate. REJECT			
	Alternate brand & model bid: _____ REJECT _____			
25.	HEADPHONES - 10 foot coiled cord, switchable stereo/mono noise-reducing earcups w/dual controls, 3.5mm mini plug w/snap-on 1/4" adapter, adjustable padded headband, replaceable ear cushions. Califone 3068AV or approved alternate.			
	Alternate brand & model bid: _____			\$12.96 AVID AE-808
26.	HEADPHONES WITH MICROPHONE - Multimedia, AC-3 (Dolby Digital) audio output, rotating, noise cancelling microphone, adjustable headband, inline volume and mute control, single USB plug and play connection, cable length; 8 feet, compatible with PC, MAC, (excluding iMAC). Logitech USB Headset H390 - Model # 981-000014. NO SUBSTITUTION.			\$25.89
E.	MICROPHONES			
27.	WIRELESS MICROPHONE, HANDHELD - Includes BLX4 single channel receiver with BLX2/PG58 handheld wireless microphone transmitter. Shure BLX24/PG58 Channel J10 or approved alternate.		\$239.00 (B&H #SHBLX24PG5 8J)	
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
D.	LISTENING/LANGUAGE EQUIPMENT CONTINUED			
24.	HEADPHONES - removable/replaceable coiled cords (6' cord no volume control and 8' cord with volume control plus a mono/stereo switch, both cords have 3.5mm stereo plugs, replaceable ear pads, self-adjusting headband. Labsonic LS9500 or approved alternate. REJECT			
	Alternate brand & model bid: _____ REJECT _____			
25.	HEADPHONES - 10 foot coiled cord, switchable stereo/mono noise-reducing earcups w/dual controls, 3.5mm mini plug w/snap-on 1/4" adapter, adjustable padded headband, replaceable ear cushions. Califone 3068AV or approved alternate.			\$18.00
	Alternate brand & model bid: _____			
26.	HEADPHONES WITH MICROPHONE - Multimedia, AC-3 (Dolby Digital) audio output, rotating, noise cancelling microphone, adjustable headband, inline volume and mute control, single USB plug and play connection, cable length; 8 feet, compatible with PC, MAC, (excluding iMAC). Logitech USB Headset H390 - Model # 981-000014. NO SUBSTITUTION.	\$45.60		
E.	MICROPHONES			
27.	WIRELESS MICROPHONE, HANDHELD - Includes BLX4 single channel receiver with BLX2/PG58 handheld wireless microphone transmitter. Shure BLX24/PG58 Channel J10 or approved alternate.	\$274.71		\$289.00
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
D.	LISTENING/LANGUAGE EQUIPMENT CONTINUED			
24.	HEADPHONES - removable/replaceable coiled cords (6' cord no volume control and 8' cord with volume control plus a mono/stereo switch, both cords have 3.5mm stereo plugs, replaceable ear pads, self-adjusting headband. Labsonic LS9500 or approved alternate. REJECT			
	Alternate brand & model bid: _____ REJECT _____	\$16.14 (Lakeshore FN2924C)		
25.	HEADPHONES - 10 foot coiled cord, switchable stereo/mono noise-reducing earcups w/dual controls, 3.5mm mini plug w/snap-on 1/4" adapter, adjustable padded headband, replaceable ear cushions. Califone 3068AV or approved alternate.			\$7.78
	Alternate brand & model bid: _____	\$16.14 (Lakeshore FN2924C)		
26.	HEADPHONES WITH MICROPHONE - Multimedia, AC-3 (Dolby Digital) audio output, rotating, noise cancelling microphone, adjustable headband, inline volume and mute control, single USB plug and play connection, cable length; 8 feet, compatible with PC, MAC, (excluding iMAC). Logitech USB Headset H390 - Model # 981-000014. NO SUBSTITUTION.		\$33.50	
E.	MICROPHONES			
27.	WIRELESS MICROPHONE, HANDHELD - Includes BLX4 single channel receiver with BLX2/PG58 handheld wireless microphone transmitter. Shure BLX24/PG58 Channel J10 or approved alternate.		\$229.00	
	Alternate brand & model bid: _____			

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 AUDIO VISUAL AND VIDEO EQUIPMENT - BID #18-0001
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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
D.	LISTENING/LANGUAGE EQUIPMENT CONTINUED			
24.	HEADPHONES - removable/replaceable coiled cords (6' cord no volume control and 8' cord with volume control plus a mono/stereo switch, both cords have 3.5mm stereo plugs, replaceable ear pads, self-adjusting headband. Labsonic LS9500 or approved alternate. REJECT			
	Alternate brand & model bid: _____ REJECT _____			
25.	HEADPHONES - 10 foot coiled cord, switchable stereo/mono noise-reducing earcups w/dual controls, 3.5mm mini plug w/snap-on 1/4" adapter, adjustable padded headband, replaceable ear cushions. Califone 3068AV or approved alternate.	\$8.75 (SSI #029009)		\$7.18*
	Alternate brand & model bid: _____			
26.	HEADPHONES WITH MICROPHONE - Multimedia, AC-3 (Dolby Digital) audio output, rotating, noise cancelling microphone, adjustable headband, inline volume and mute control, single USB plug and play connection, cable length; 8 feet, compatible with PC, MAC, (excluding iMAC). Logitech USB Headset H390 - Model # 981-000014. NO SUBSTITUTION.	\$39.20 (SSI #1334104)		
E.	MICROPHONES			
27.	WIRELESS MICROPHONE, HANDHELD - Includes BLX4 single channel receiver with BLX2/PG58 handheld wireless microphone transmitter. Shure BLX24/PG58 Channel J10 or approved alternate.			
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
D.	LISTENING/LANGUAGE EQUIPMENT CONTINUED			
24.	HEADPHONES - removable/replaceable coiled cords (6' cord no volume control and 8' cord with volume control plus a mono/stereo switch, both cords have 3.5mm stereo plugs, replaceable ear pads, self-adjusting headband. Labsonic LS9500 or approved alternate. REJECT			
	Alternate brand & model bid: _____ REJECT _____		\$12.25 Califone 3068MT	
25.	HEADPHONES - 10 foot coiled cord, switchable stereo/mono noise-reducing earcups w/dual controls, 3.5mm mini plug w/snap-on 1/4" adapter, adjustable padded headband, replaceable ear cushions. Califone 3068AV or approved alternate.	\$18.45 (TLS #80-0747)	\$9.75	\$8.98
	Alternate brand & model bid: _____			
26.	HEADPHONES WITH MICROPHONE - Multimedia, AC-3 (Dolby Digital) audio output, rotating, noise cancelling microphone, adjustable headband, inline volume and mute control, single USB plug and play connection, cable length; 8 feet, compatible with PC, MAC, (excluding iMAC). Logitech USB Headset H390 - Model # 981-000014. NO SUBSTITUTION.		\$29.25	\$35.34
E.	MICROPHONES			
27.	WIRELESS MICROPHONE, HANDHELD - Includes BLX4 single channel receiver with BLX2/P58 handheld wireless microphone transmitter. Shure BLX24/P58 Channel J10 or approved alternate.		\$219.25	\$235.69
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
E.	MICROPHONES CONTINUED			
28.	WIRELESS MICROPHONE, CVL LAVALIERE - Includes BLX4 single channel receiver, BLX1 bodypack transmitter, and CVL lavalier condenser microphone. Shure BLX14/CVL Channel J10 or approved alternate. Alternate brand & model bid: _____		\$239.00 (B&H #SHBLX 14SJ10)	
29.	MICROPHONE, HAND HELD - Unidirectional, selectable dual-impedance unidirectional microphone with a silent magnetic reed, on/off switch with lock-on option, and minimal feedback, cardioid dynamic. Frequency response: 50 Hz to 15,000 Hz. Shure 565SD-LC (order 25 foot cable separately) or approved alternate. Alternate brand & model bid: _____		\$97.00 (B&H #SH565SDLC)	
30.	MICROPHONE, LAVALIERE - Includes extremely flexible, non-detachable, long life cable, supplied with tie-tack, tie-clasp, belt clip mounting accessories, zippered carrying bag, 50 to 15,000 Hz. Shure SM-11 or approved alternate. Alternate brand & model bid: _____		\$85.00 (B&H #SHSM11CN)	
31.	MICROPHONE CABLE - Hi-Flex 25 foot (7.5 m) cable with chrome XLR connectors, for low-impedance operation. Shure C25J or approved alternate. Alternate brand & model bid: _____		\$12.93 (B&H #SHC25J)	
32.	MICROPHONE - Clear One Chat 150 noise cancelling USB desktop microphone - USB connects to video conferencing systems, providing microphone pickup and echo cancellation, with three built-in microphones for 360 coverage up to 8 feet from device. Components included #910-156-200, #830-156-200, and #800-156-202. Clear One Chat 150. NO SUBSTITUTION.			\$316.00

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
E.	MICROPHONES CONTINUED			
28.	<p>WIRELESS MICROPHONE, CVL LAVALIERE - Includes BLX4 single channel receiver, BLX1 bodypack transmitter, and CVL lavalier condenser microphone. Shure BLX14/CVL Channel J10 or approved alternate.</p> <p>Alternate brand & model bid: _____</p>	\$274.71		\$289.00
29.	<p>MICROPHONE, HAND HELD - Unidirectional, selectable dual-impedance unidirectional microphone with a silent magnetic reed, on/off switch with lock-on option, and minimal feedback, cardioid dynamic. Frequency response: 50 Hz to 15,000 Hz. Shure 565SD-LC (order 25 foot cable separately) or approved alternate.</p> <p>Alternate brand & model bid: _____</p>	\$115.88		\$120.00
30.	<p>MICROPHONE, LAVALIERE - Includes extremely flexible, non-detachable, long life cable, supplied with tie-tack, tie-clasp, belt clip mounting accessories, zippered carrying bag, 50 to 15,000 Hz. Shure SM-11 or approved alternate.</p> <p>Alternate brand & model bid: _____</p>	\$122.94		\$125.00
31.	<p>MICROPHONE CABLE - Hi-Flex 25 foot (7.5 m) cable with chrome XLR connectors, for low-impedance operation. Shure C25J or approved alternate.</p> <p>Alternate brand & model bid: _____</p>	\$18.12		\$20.00
32.	<p>MICROPHONE - Clear One Chat 150 noise cancelling USB desktop microphone - USB connects to video conferencing systems, providing microphone pickup and echo cancellation, with three built-in microphones for 360 coverage up to 8 feet from device. Components included #910-156-200, #830-156-200, and #800-156-202. Clear One Chat 150. NO SUBSTITUTION.</p>	\$352.22		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
E.	MICROPHONES CONTINUED			
28.	WIRELESS MICROPHONE, CVL LAVALIERE - Includes BLX4 single channel receiver, BLX1 bodypack transmitter, and CVL lavalier condenser microphone. Shure BLX14/CVL Channel J10 or approved alternate. Alternate brand & model bid: _____		\$229.00	
29.	MICROPHONE, HAND HELD - Unidirectional, selectable dual-impedance unidirectional microphone with a silent magnetic reed, on/off switch with lock-on option, and minimal feedback, cardioid dynamic. Frequency response: 50 Hz to 15,000 Hz. Shure 565SD-LC (order 25 foot cable separately) or approved alternate. Alternate brand & model bid: _____		\$89.00	
30.	MICROPHONE, LAVALIERE - Includes extremely flexible, non-detachable, long life cable, supplied with tie-tack, tie-clasp, belt clip mounting accessories, zippered carrying bag, 50 to 15,000 Hz. Shure SM-11 or approved alternate. Alternate brand & model bid: _____		\$98.55	
31.	MICROPHONE CABLE - Hi-Flex 25 foot (7.5 m) cable with chrome XLR connectors, for low-impedance operation. Shure C25J or approved alternate. Alternate brand & model bid: _____		\$13.00	
32.	MICROPHONE - Clear One Chat 150 noise cancelling USB desktop microphone - USB connects to video conferencing systems, providing microphone pickup and echo cancellation, with three built-in microphones for 360 coverage up to 8 feet from device. Components included #910-156-200, #830-156-200, and #800-156-202. Clear One Chat 150. NO SUBSTITUTION.		\$349.00	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
E.	MICROPHONES CONTINUED			
28.	WIRELESS MICROPHONE, CVL LAVALIERE - Includes BLX4 single channel receiver, BLX1 bodypack transmitter, and CVL lavalier condenser microphone. Shure BLX14/CVL Channel J10 or approved alternate. Alternate brand & model bid: _____			
29.	MICROPHONE, HAND HELD - Unidirectional, selectable dual-impedance unidirectional microphone with a silent magnetic reed, on/off switch with lock-on option, and minimal feedback, cardioid dynamic. Frequency response: 50 Hz to 15,000 Hz. Shure 565SD-LC (order 25 foot cable separately) or approved alternate. Alternate brand & model bid: _____			
30.	MICROPHONE, LAVALIERE - Includes extremely flexible, non-detachable, long life cable, supplied with tie-tack, tie-clasp, belt clip mounting accessories, zippered carrying bag, 50 to 15,000 Hz. Shure SM-11 or approved alternate. Alternate brand & model bid: _____			
31.	MICROPHONE CABLE - Hi-Flex 25 foot (7.5 m) cable with chrome XLR connectors, for low-impedance operation. Shure C25J or approved alternate. Alternate brand & model bid: _____			
32.	MICROPHONE - Clear One Chat 150 noise cancelling USB desktop microphone - USB connects to video conferencing systems, providing microphone pickup and echo cancellation, with three built-in microphones for 360 coverage up to 8 feet from device. Components included #910-156-200, #830-156-200, and #800-156-202. Clear One Chat 150. NO SUBSTITUTION.			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
E.	MICROPHONES CONTINUED			
28.	WIRELESS MICROPHONE, CVL LAVALIERE - Includes BLX4 single channel receiver, BLX1 bodypack transmitter, and CVL lavalier condenser microphone. Shure BLX14/CVL Channel J10 or approved alternate. Alternate brand & model bid: _____		\$219.25	\$235.69
29.	MICROPHONE, HAND HELD - Unidirectional, selectable dual-impedance unidirectional microphone with a silent magnetic reed, on/off switch with lock-on option, and minimal feedback, cardioid dynamic. Frequency response: 50 Hz to 15,000 Hz. Shure 565SD-LC (order 25 foot cable separately) or approved alternate. Alternate brand & model bid: _____		\$87.70	\$99.65
30.	MICROPHONE, LAVALIERE - Includes extremely flexible, non-detachable, long life cable, supplied with tie-tack, tie-clasp, belt clip mounting accessories, zippered carrying bag, 50 to 15,000 Hz. Shure SM-11 or approved alternate. Alternate brand & model bid: _____		\$93.55	\$106.30
31.	MICROPHONE CABLE - Hi-Flex 25 foot (7.5 m) cable with chrome XLR connectors, for low-impedance operation. Shure C25J or approved alternate. Alternate brand & model bid: _____		\$22.85	\$15.19
32.	MICROPHONE - Clear One Chat 150 noise cancelling USB desktop microphone - USB connects to video conferencing systems, providing microphone pickup and echo cancellation, with three built-in microphones for 360 coverage up to 8 feet from device. Components included #910-156-200, #830-156-200, and #800-156-202. Clear One Chat 150. NO SUBSTITUTION.			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
MICROPHONE ACCESSORIES - To include, but not limited to stands and cables (not listed previously). Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.				
33.	Shure Accessories		1%	
	Web Address (if available): _____			
34.	Clear One Accessories		1%	10%
	Web Address (if available): _____			www.clearone.com
35.	MEGAPHONE WITH BUILT IN SIREN - 15 watts megaphone with an effective 1000' coverage, 6 D-cell batteries, with built-in push button activated siren, durable all weather ABS construction and carrying strap. Califone PA-15 or approved alternate.			
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
<p>MICROPHONE ACCESSORIES - To include, but not limited to stands and cables (not listed previously). Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.</p>				
33.	Shure Accessories	15%		5%
	Web Address (if available): _____	www.emtecinc.com/resources/msrp-pricing/		
34.	Clear One Accessories	10%		
	Web Address (if available): _____	www.emtecinc.com/resources/msrp-pricing/		
35.	MEGAPHONE WITH BUILT IN SIREN - 15 watts megaphone with an effective 1000' coverage, 6 D-cell batteries, with built-in push button activated siren, durable all weather ABS construction and carrying strap. Califone PA-15 or approved alternate.			\$100.00
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
MICROPHONE ACCESSORIES - To include, but not limited to stands and cables (not listed previously). Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.				
33.	Shure Accessories		22%	
	Web Address (if available): _____			
34.	Clear One Accessories		15%	
	Web Address (if available): _____			
35.	MEGAPHONE WITH BUILT IN SIREN - 15 watts megaphone with an effective 1000' coverage, 6 D-cell batteries, with built-in push button activated siren, durable all weather ABS construction and carrying strap. Califone PA-15 or approved alternate.			\$41.98
	Alternate brand & model bid: _____		\$99.00 AMPLIVOX S601R	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
<p>MICROPHONE ACCESSORIES - To include, but not limited to stands and cables (not listed previously). Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.</p>				
33.	Shure Accessories			
	Web Address (if available): _____			
34.	Clear One Accessories			
	Web Address (if available): _____			
35.	MEGAPHONE WITH BUILT IN SIREN - 15 watts megaphone with an effective 1000' coverage, 6 D-cell batteries, with built-in push button activated siren, durable all weather ABS construction and carrying strap. Califone PA-15 or approved alternate.	\$43.13 (SSI #1544043)		\$41.00
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
<p>MICROPHONE ACCESSORIES - To include, but not limited to stands and cables (not listed previously). Bid the percentage discount from MSRP. Our staff will contact the manufacturer prior to issuance of purchase order for verification of MSRP. A web-site address with pricing (if available) shall be provided.</p>				
33.	Shure Accessories		12%	26%
	Web Address (if available): _____		www.trox.com/products.html	
34.	Clear One Accessories			
	Web Address (if available): _____			
35.	MEGAPHONE WITH BUILT IN SIREN - 15 watts megaphone with an effective 1000' coverage, 6 D-cell batteries, with built-in push button activated siren, durable all weather ABS construction and carrying strap. Califone PA-15 or approved alternate.	\$80.98 (TLS #91-05258)	\$47.85	\$48.61
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
F.	PRESENTATION DEVICES			
36.	resolutoin XGA, SXGA, WXGA, and 1080p; frames rate 30fps; shooting area 400 x 300mm; lamp LED lamp x2; arm gooseneck; internal power supply (100-240VAC); input VGA, HDMI; output VGA, HDMI, C-Video; built-in microphone; audio (phone) out; memory slot USB flash drive; built in memory 240 pictures, auto Tune AF/AE/AWB; image mode photo, text, normal, slide, gray, microscope, film; image rotation 0°/180°/flip/mirro; standalone AV recording; freeze; mask/spotlight; projector mode DLP/LCD. Lumens Model DC-193. NO SUBSTITUTION.			
37.	WRITING SURFACE EASEL - tubular aluminum frame and A-frame design, white dry erase writing surface, satin silver anodized finish, and steel pen tray. Use with dry-erase marking pens, and wipes clean instantly. Used for magnetic displays, paper pad or poster easel. Draper DR990 or approved alternate.			
	Alternate brand & model bid: _____			\$169.00 Quartet QRT-81E
38.	MARKER BOARD - 4' x 4' porcelain enamel writing surface, #100 white board with satin anodized aluminum 5/8" face trim on three sides, and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2044. NO SUBSTITUTION.			
	Single unit price/delivered			
	Multi-unit (100+) price each/delivered			
39.	MARKER BOARD - 4' x 6' porcelain enamel writing surface, #100 white board, satin anodized aluminum 5/8" face trim on three sides, and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2046. NO SUBSTITUTION.			
	Single unit price/delivered			
	Multi-unit (100+) price each/delivered			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
 AUDIO VISUAL AND VIDEO EQUIPMENT - BID #18-0001
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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
F.	PRESENTATION DEVICES			
36.	resolutoin XGA, SXGA, WXGA, and 1080p; frames rate 30fps; shooting area 400 x 300mm; lamp LED lamp x2; arm gooseneck; internal power supply (100-240VAC); input VGA, HDMI; output VGA, HDMI, C-Video; built-in microphone; audio (phone) out; memory slot USB flash drive; built in memory 240 pictures, auto Tune AF/AE/AWB; image mode photo, text, normal, slide, gray, microscope, film; image rotation 0°/180°/flip/mirro; standalone AV recording; freeze; mask/spotlight; projector mode DLP/LCD. Lumens Model DC-193. NO SUBSTITUTION.			
37.	WRITING SURFACE EASEL - tubular aluminum frame and A-frame design, white dry erase writing surface, satin silver anodized finish, and steel pen tray. Use with dry-erase marking pens, and wipes clean instantly. Used for magnetic displays, paper pad or poster easel. Draper DR990 or approved alternate.			\$325.00
	Alternate brand & model bid: _____	\$229.35 (MooreCo #778)		
38.	MARKER BOARD - 4' x 4' porcelain enamel writing surface, #100 white board with satin anodized aluminum 5/8" face trim on three sides, and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2044. NO SUBSTITUTION.			
	Single unit price/delivered		\$287.00	
	Multi-unit (100+) price each/delivered		\$122.00	
39.	MARKER BOARD - 4' x 6' porcelain enamel writing surface, #100 white board, satin anodized aluminum 5/8" face trim on three sides, and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2046. NO SUBSTITUTION.			
	Single unit price/delivered		\$349.00	
	Multi-unit (100+) price each/delivered		\$175.00	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
F.	PRESENTATION DEVICES			
36.	resolutoin XGA, SXGA, WXGA, and 1080p; frames rate 30fps; shooting area 400 x 300mm; lamp LED lamp x2; arm gooseneck; internal power supply (100-240VAC); input VGA, HDMI; output VGA, HDMI, C-Video; built-in microphone; audio (phone) out; memory slot USB flash drive; built in memory 240 pictures, auto Tune AF/AE/AWB; image mode photo, text, normal, slide, gray, microscope, film; image rotation 0°/180°/flip/mirro; standalone AV recording; freeze; mask/spotlight; projector mode DLP/LCD. Lumens Model DC-193. NO SUBSTITUTION.			
37.	WRITING SURFACE EASEL - tubular aluminum frame and A-frame design, white dry erase writing surface, satin silver anodized finish, and steel pen tray. Use with dry-erase marking pens, and wipes clean instantly. Used for magnetic displays, paper pad or poster easel. Draper DR990 or approved alternate.		\$333.00	
	Alternate brand & model bid: _____	\$141.55 (Lakeshore AA348)		
38.	MARKER BOARD - 4' x 4' porcelain enamel writing surface, #100 white board with satin anodized aluminum 5/8" face trim on three sides, and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2044. NO SUBSTITUTION.			
	Single unit price/delivered			
	Multi-unit (100+) price each/delivered			
39.	MARKER BOARD - 4' x 6' porcelain enamel writing surface, #100 white board, satin anodized aluminum 5/8" face trim on three sides, and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2046. NO SUBSTITUTION.			
	Single unit price/delivered			
	Multi-unit (100+) price each/delivered			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
F.	PRESENTATION DEVICES			
36.	resolutoin XGA, SXGA, WXGA, and 1080p; frames rate 30fps; shooting area 400 x 300mm; lamp LED lamp x2; arm gooseneck; internal power supply (100-240VAC); input VGA, HDMI; output VGA, HDMI, C-Video; built-in microphone; audio (phone) out; memory slot USB flash drive; built in memory 240 pictures, auto Tune AF/AE/AWB; image mode photo, text, normal, slide, gray, microscope, film; image rotation 0°/180°/flip/mirro; standalone AV recording; freeze; mask/spotlight; projector mode DLP/LCD. Lumens Model DC-193. NO SUBSTITUTION.			
37.	WRITING SURFACE EASEL - tubular aluminum frame and A-frame design, white dry erase writing surface, satin silver anodized finish, and steel pen tray. Use with dry-erase marking pens, and wipes clean instantly. Used for magnetic displays, paper pad or poster easel. Draper DR990 or approved alternate.			
	Alternate brand & model bid: _____	\$91.19 Mooreco #1001 (SSI #1389156)	\$335.40 (Balt/Best Rite #770)	
38.	MARKER BOARD - 4' x 4' porcelain enamel writing surface, #100 white board with satin anodized aluminum 5/8" face trim on three sides, and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2044. NO SUBSTITUTION.			
	Single unit price/delivered			
	Multi-unit (100+) price each/delivered			
39.	MARKER BOARD - 4' x 6' porcelain enamel writing surface, #100 white board, satin anodized aluminum 5/8" face trim on three sides, and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2046. NO SUBSTITUTION.			
	Single unit price/delivered			
	Multi-unit (100+) price each/delivered			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
F.	PRESENTATION DEVICES			
36.	resolutoin XGA, SXGA, WXGA, and 1080p; frames rate 30fps; shooting area 400 x 300mm; lamp LED lamp x2; arm gooseneck; internal power supply (100-240VAC); input VGA, HDMI; output VGA, HDMI, C-Video; built-in microphone; audio (phone) out; memory slot USB flash drive; built in memory 240 pictures, auto Tune AF/AE/AWB; image mode photo, text, normal, slide, gray, microscope, film; image rotation 0°/180°/flip/mirro; standalone AV recording; freeze; mask/spotlight; projector mode DLP/LCD. Lumens Model DC-193. NO SUBSTITUTION.			\$508.00
37.	WRITING SURFACE EASEL - tubular aluminum frame and A-frame design, white dry erase writing surface, satin silver anodized finish, and steel pen tray. Use with dry-erase marking pens, and wipes clean instantly. Used for magnetic displays, paper pad or poster easel. Draper DR990 or approved alternate. Alternate brand & model bid: _____		\$384.40	\$416.78
38.	MARKER BOARD - 4' x 4' porcelain enamel writing surface, #100 white board with satin anodized aluminum 5/8" face trim on three sides, and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2044. NO SUBSTITUTION.			
	Single unit price/delivered	\$235.76* (TLS #88-09063)		\$436.61
	Multi-unit (100+) price each/delivered	\$227.14* (TLS #88-09063)		\$214.78
39.	MARKER BOARD - 4' x 6' porcelain enamel writing surface, #100 white board, satin anodized aluminum 5/8" face trim on three sides, and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2046. NO SUBSTITUTION.			
	Single unit price/delivered	\$324.86* (TLS #88-09064)		\$508.80
	Multi-unit (100+) price each/delivered	\$310.98* (TLS #88-09064)		\$283.48

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
40.	MARKER BOARD - 4' x 8' porcelain enamel writing surface, #100 white board, satin anodized aluminum 5/8" face trim on three sides and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2048. NO SUBSTITUTION.			
	Single unit price/delivered			
	Multi-unit (100+) price each/delivered			
41.	CORK/FABRIC TACK BOARD - 4' x 4' package to include all mounting brackets. Claridge 800 Series. NO SUBSTITUTION.			
	Cork unit price/delivered			
	Fabric unit price/delivered			
42.	CORK/FABRIC TACK BOARD - 4' x 6' package to include all mounting brackets. Claridge 800 Series. NO SUBSTITUTION.			
	Cork unit price/delivered			
	Fabric unit price/delivered			
43.	MARKER BOARD - Porcelain, mobile, double-sided marker board, 4" locking casters, and black anodized steel frame. 4' x 6'. Best-Rite Euro Reversible 667RG-DD or approved alternate.			
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
40.	MARKER BOARD - 4' x 8' porcelain enamel writing surface, #100 white board, satin anodized aluminum 5/8" face trim on three sides and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2048. NO SUBSTITUTION.			
	Single unit price/delivered		\$400.00	
	Multi-unit (100+) price each/delivered		\$218.00	
41.	CORK/FABRIC TACK BOARD - 4' x 4' package to include all mounting brackets. Claridge 800 Series. NO SUBSTITUTION.			
	Cork unit price/delivered		\$290.00	
	Fabric unit price/delivered		\$230.00	
42.	CORK/FABRIC TACK BOARD - 4' x 6' package to include all mounting brackets. Claridge 800 Series. NO SUBSTITUTION.			
	Cork unit price/delivered		\$350.00	
	Fabric unit price/delivered		\$254.00	
43.	MARKER BOARD - Porcelain, mobile, double-sided marker board, 4" locking casters, and black anodized steel frame. 4' x 6'. Best-Rite Euro Reversible 667RG-DD or approved alternate.	\$719.20		
	Alternate brand & model bid: _____		\$950.00 Claridge Series LCS56 Reversible LCSIII Mobile Unit	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
40.	MARKER BOARD - 4' x 8' porcelain enamel writing surface, #100 white board, satin anodized aluminum 5/8" face trim on three sides and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2048. NO SUBSTITUTION.			
	Single unit price/delivered			
	Multi-unit (100+) price each/delivered			
41.	CORK/FABRIC TACK BOARD - 4' x 4' package to include all mounting brackets. Claridge 800 Series. NO SUBSTITUTION.			
	Cork unit price/delivered			
	Fabric unit price/delivered			
42.	CORK/FABRIC TACK BOARD - 4' x 6' package to include all mounting brackets. Claridge 800 Series. NO SUBSTITUTION.			
	Cork unit price/delivered			
	Fabric unit price/delivered			
43.	MARKER BOARD - Porcelain, mobile, double-sided marker board, 4" locking casters, and black anodized steel frame. 4' x 6'. Best-Rite Euro Reversible 667RG-DD or approved alternate.			
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
40.	MARKER BOARD - 4' x 8' porcelain enamel writing surface, #100 white board, satin anodized aluminum 5/8" face trim on three sides and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2048. NO SUBSTITUTION.			
	Single unit price/delivered			
	Multi-unit (100+) price each/delivered			
41.	CORK/FABRIC TACK BOARD - 4' x 4' package to include all mounting brackets. Claridge 800 Series. NO SUBSTITUTION.			
	Cork unit price/delivered			
	Fabric unit price/delivered			
42.	CORK/FABRIC TACK BOARD - 4' x 6' package to include all mounting brackets. Claridge 800 Series. NO SUBSTITUTION.			
	Cork unit price/delivered			
	Fabric unit price/delivered			
43.	MARKER BOARD - Porcelain, mobile, double-sided marker board, 4" locking casters, and black anodized steel frame. 4' x 6'. Best-Rite Euro Reversible 667RG-DD or approved alternate.	\$498.74 (SSI #663295)	\$656.28	
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
40.	MARKER BOARD - 4' x 8' porcelain enamel writing surface, #100 white board, satin anodized aluminum 5/8" face trim on three sides and 2 1/2" marker tray. Package to include all mounting brackets. Claridge LCS2048. NO SUBSTITUTION.			
	Single unit price/delivered	\$400.46* (TLS #88-09065)		\$591.36
	Multi-unit (100+) price each/delivered	\$387.42* (TLS #88-09065)		\$346.72
41.	CORK/FABRIC TACK BOARD - 4' x 4' package to include all mounting brackets. Claridge 800 Series. NO SUBSTITUTION.			
	Cork unit price/delivered			\$678.41
	Fabric unit price/delivered			\$502.13
42.	CORK/FABRIC TACK BOARD - 4' x 6' package to include all mounting brackets. Claridge 800 Series. NO SUBSTITUTION.			
	Cork unit price/delivered			\$857.90
	Fabric unit price/delivered			\$596.15
43.	MARKER BOARD - Porcelain, mobile, double-sided marker board, 4" locking casters, and black anodized steel frame. 4' x 6'. Best-Rite Euro Reversible 667RG-DD or approved alternate.	\$656.96 (TLS #88-0943)	\$596.85*	
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
44.	LECTERN - FLOOR, 54"W x 30"D x 42"H, double bay sub surface multimedia podium, one tempered, clear glass subsurface monitor window with flat panel arm support accommodating monitors up to 20" diagonal, viewport is 19"W, 26" x 8" keyboard/mouse tray, main bay has locking doors, auxiliary bay is 19.125"W with two adjustable shelves and locking door, remote-switched, surge-protected 6-outlet power strip mounted in bay, integrated horizontal wire management, access grommets, top surface finished with high-pressure laminate, base finished in melamine, 3mm PVC edge trim. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. SMARTDesks MSS-543042-CKF. NO SUBSTITUTION. REJECT			
	Alternate brand & model bid: _____			
45.	LECTERN - FLOOR, 46" standard height, reading lamp, digital clock, includes handheld and lapel microphone, concealed casters, 40 watts multi-media sound system with the capability for CD, tape record, wireless options, and AC/DC operation. Laminate choices; cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Orator 800X or approved alternate.			
	Alternate brand & model bid: _____			
46.	LECTERN - FLOOR, 46.5" standard height with built in shelf and paper/book stop on top surface. Laminate choices; cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Full Floor Lectern #222 or approved alternate.			
	Optional wheel package consisting of four (4) casters for the Oklahoma Sound #222, Kit 2CS. REJECT			
	Alternate brand & model bid: _____			
	Alternate brand optional wheel package consisting of four (4) casters.			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
44.	LECTERN - FLOOR, 54"W x 30"D x 42"H, double bay sub surface multimedia podium, one tempered, clear glass subsurface monitor window with flat panel arm support accommodating monitors up to 20" diagonal, viewport is 19"W, 26" x 8" keyboard/mouse tray, main bay has locking doors, auxiliary bay is 19.125"W with two adjustable shelves and locking door, remote-switched, surge-protected 6-outlet power strip mounted in bay, integrated horizontal wire management, access grommets, top surface finished with high-pressure laminate, base finished in melamine, 3mm PVC edge trim. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. SMARTDesks MSS-543042-CKF. NO SUBSTITUTION. REJECT			
	Alternate brand & model bid: _____			
45.	LECTERN - FLOOR, 46" standard height, reading lamp, digital clock, includes handheld and lapel microphone, concealed casters, 40 watts multi-media sound system with the capability for CD, tape record, wireless options, and AC/DC operation. Laminate choices; cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Orator 800X or approved alternate.			
	Alternate brand & model bid: _____			
46.	LECTERN - FLOOR, 46.5" standard height with built in shelf and paper/book stop on top surface. Laminate choices; cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Full Floor Lectern #222 or approved alternate.			
	Optional wheel package consisting of four (4) casters for the Oklahoma Sound #222, Kit 2CS. REJECT			
	Alternate brand & model bid: _____			
	Alternate brand optional wheel package consisting of four (4) casters.			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
44.	LECTERN - FLOOR, 54"W x 30"D x 42"H, double bay sub surface multimedia podium, one tempered, clear glass subsurface monitor window with flat panel arm support accommodating monitors up to 20" diagonal, viewport is 19"W, 26" x 8" keyboard/mouse tray, main bay has locking doors, auxiliary bay is 19.125"W with two adjustable shelves and locking door, remote-switched, surge-protected 6-outlet power strip mounted in bay, integrated horizontal wire management, access grommets, top surface finished with high-pressure laminate, base finished in melamine, 3mm PVC edge trim. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. SMARTDesks MSS-543042-CKF. NO SUBSTITUTION. REJECT			
	Alternate brand & model bid: _____			
45.	LECTERN - FLOOR, 46" standard height, reading lamp, digital clock, includes handheld and lapel microphone, concealed casters, 40 watts multi-media sound system with the capability for CD, tape record, wireless options, and AC/DC operation. Laminate choices; cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Orator 800X or approved alternate.			
	Alternate brand & model bid: _____			
46.	LECTERN - FLOOR, 46.5" standard height with built in shelf and paper/book stop on top surface. Laminate choices; cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Full Floor Lectern #222 or approved alternate.			
	Optional wheel package consisting of four (4) casters for the Oklahoma Sound #222, Kit 2CS. REJECT			
	Alternate brand & model bid: _____			
	Alternate brand optional wheel package consisting of four (4) casters.			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
 AUDIO VISUAL AND VIDEO EQUIPMENT - BID #18-0001
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Please bid an "each" price for the following equipment items delivered and/or installed (where indicated) to destinations in Sarasota County, Florida. When bidding a percent discount "Balance of Line" for additional equipment not listed, bid the percentage discount from MSRP. Verification of MSRP needs to be available prior to generation of order via MSRP price sheets or web address with MSRP price listed. Prices/percentage discounts shall be held for the term of the contract. ITEMS WILL BE ORDERED ON AN ITEM-BY-ITEM BASIS BY INDIVIDUAL SCHOOLS OR DEPARTMENTS. Specification sheets are not required for specified items. SPECIFICATION SHEETS MUST BE PROVIDED FOR ALL ITEMS BID AS ALTERNATES. Circle the brand and model specified or indicate alternate brand and model.		School Specialty, Inc.	Schoolhouse Products, Inc.	Smiley's Audio Visual, Inc.
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
44.	LECTERN - FLOOR, 54"W x 30"D x 42"H, double bay sub surface multimedia podium, one tempered, clear glass subsurface monitor window with flat panel arm support accommodating monitors up to 20" diagonal, viewport is 19"W, 26" x 8" keyboard/mouse tray, main bay has locking doors, auxiliary bay is 19.125"W with two adjustable shelves and locking door, remote-switched, surge-protected 6-outlet power strip mounted in bay, integrated horizontal wire management, access grommets, top surface finished with high-pressure laminate, base finished in melamine, 3mm PVC edge trim. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. SMARTDesks MSS-543042-CKF. NO SUBSTITUTION. REJECT			
	Alternate brand & model bid: _____			
45.	LECTERN - FLOOR, 46" standard height, reading lamp, digital clock, includes handheld and lapel microphone, concealed casters, 40 watts multi-media sound system with the capability for CD, tape record, wireless options, and AC/DC operation. Laminate choices; cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Orator 800X or approved alternate.	\$653.78 (SSI #1363829)	\$579.37	
	Alternate brand & model bid: _____			
46.	LECTERN - FLOOR, 46.5" standard height with built in shelf and paper/book stop on top surface. Laminate choices; cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Full Floor Lectern #222 or approved alternate.	\$164.21 (SSI #1363823)	\$148.39	
	Optional wheel package consisting of four (4) casters for the Oklahoma Sound #222, Kit 2CS. REJECT	\$19.44 (SSI #677708)		
	Alternate brand & model bid: _____			
	Alternate brand optional wheel package consisting of four (4) casters.			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
44.	LECTERN - FLOOR, 54"W x 30"D x 42"H, double bay sub surface multimedia podium, one tempered, clear glass subsurface monitor window with flat panel arm support accommodating monitors up to 20" diagonal, viewport is 19"W, 26" x 8" keyboard/mouse tray, main bay has locking doors, auxiliary bay is 19.125"W with two adjustable shelves and locking door, remote-switched, surge-protected 6-outlet power strip mounted in bay, integrated horizontal wire management, access grommets, top surface finished with high-pressure laminate, base finished in melamine, 3mm PVC edge trim. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. SMARTDesks MSS-543042-CKF. NO SUBSTITUTION. REJECT			
	Alternate brand & model bid: _____			
45.	LECTERN - FLOOR, 46" standard height, reading lamp, digital clock, includes handheld and lapel microphone, concealed casters, 40 watts multi-media sound system with the capability for CD, tape record, wireless options, and AC/DC operation. Laminate choices; cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Orator 800X or approved alternate.		\$687.85*	
	Alternate brand & model bid: _____			
46.	LECTERN - FLOOR, 46.5" standard height with built in shelf and paper/book stop on top surface. Laminate choices; cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Full Floor Lectern #222 or approved alternate.		\$321.45* Includes caster kit	
	Optional wheel package consisting of four (4) casters for the Oklahoma Sound #222, Kit 2CS. REJECT			
	Alternate brand & model bid: _____			
	Alternate brand optional wheel package consisting of four (4) casters.			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
47.	LECTERN - FLOOR, adjustable pedestal, 16"w x 20"d x 30-44"h with book stop, 16 gauge steel with 4 adjustable glides. Laminate choices: cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Lectern 70 or approved alternate.			
	Alternate brand & model bid: _____			
48.	LECTERN - TABLETOP, 20"d x 18"w x 13.5"h, angled laminate top, a retention lip, metal base with rubber feet. Nine optional laminate/metal choices; raven/wild cherry, putty/maple, grey mist/grey mist, raven/grey nebula, raven/oak, aluminum/wild cherry, raven/grey mist, topaz/grey mist, and aluminum/grey mist. Bretford LECT5 or approved alternate.			
	Alternate brand & model bid: _____			
49.	PRESENTATION STATION - X-tra wide, mobile, 40"h x 21 1/4"w x 30 1/2"d, adjustable laptop shelf, four - 3" casters - (two locking), black powder-coated steel frame with gray laminate shelving, include optional UL/CSA 4-outlet electrical assembly with 25' long cord. MUST BE FULLY ASSEMBLED. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION OF MAIN UNIT AND ANY OPTIONAL EQUIPMENT. Balt 27517 station and BALT 66450 electrical assembly, or approved alternate.			
	Alternate brand & model bid: _____			
50.	SHELF OPTIONAL, 18"w x 24 3/4"d for Balt #27517 Presentation Cart (installed on station). Balt 34444 or approved alternate.			
	Alternate brand & model bid: _____			
51.	LOCKING CABINET OPTIONAL for Balt #27517 Presentation Cart (installed on station). Balt 34445 or approved alternate.			
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
47.	LECTERN - FLOOR, adjustable pedestal, 16"w x 20"d x 30-44"h with book stop, 16 gauge steel with 4 adjustable glides. Laminate choices: cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Lectern 70 or approved alternate.			
	Alternate brand & model bid: _____			
48.	LECTERN - TABLETOP, 20"d x 18"w x 13.5"h, angled laminate top, a retention lip, metal base with rubber feet. Nine optional laminate/metal choices; raven/wild cherry, putty/maple, grey mist/grey mist, raven/grey nebula, raven/oak, aluminum/wild cherry, raven/grey mist, topaz/grey mist, and aluminum/grey mist. Bretford LECT5 or approved alternate.			
	Alternate brand & model bid: _____	\$1205.50 Breford EDUPST		
49.	PRESENTATION STATION - X-tra wide, mobile, 40"h x 21 1/4"w x 30 1/2"d, adjustable laptop shelf, four - 3" casters - (two locking), black powder-coated steel frame with gray laminate shelving, include optional UL/CSA 4-outlet electrical assembly with 25' long cord. MUST BE FULLY ASSEMBLED. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION OF MAIN UNIT AND ANY OPTIONAL EQUIPMENT. Balt 27517 station and BALT 66450 electrical assembly, or approved alternate.	\$306.53		
	Alternate brand & model bid: _____			
50.	SHELF OPTIONAL, 18"w x 24 3/4"d for Balt #27517 Presentation Cart (installed on station). Balt 34444 or approved alternate.	\$48.36		
	Alternate brand & model bid: _____			
51.	LOCKING CABINET OPTIONAL for Balt #27517 Presentation Cart (installed on station). Balt 34445 or approved alternate.	\$105.87		
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
47.	LECTERN - FLOOR, adjustable pedestal, 16"w x 20"d x 30-44"h with book stop, 16 gauge steel with 4 adjustable glides. Laminate choices: cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Lectern 70 or approved alternate.			
	Alternate brand & model bid: _____			
48.	LECTERN - TABLETOP, 20"d x 18"w x 13.5"h, angled laminate top, a retention lip, metal base with rubber feet. Nine optional laminate/metal choices; raven/wild cherry, putty/maple, grey mist/grey mist, raven/grey nebula, raven/oak, aluminum/wild cherry, raven/grey mist, topaz/grey mist, and aluminum/grey mist. Bretford LECT5 or approved alternate.			
	Alternate brand & model bid: _____			
49.	PRESENTATION STATION - X-tra wide, mobile, 40"h x 21 1/4"w x 30 1/2"d, adjustable laptop shelf, four - 3" casters - (two locking), black powder-coated steel frame with gray laminate shelving, include optional UL/CSA 4-outlet electrical assembly with 25' long cord. MUST BE FULLY ASSEMBLED. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION OF MAIN UNIT AND ANY OPTIONAL EQUIPMENT. Balt 27517 station and BALT 66450 electrical assembly, or approved alternate.			
	Alternate brand & model bid: _____			
50.	SHELF OPTIONAL, 18"w x 24 3/4"d for Balt #27517 Presentation Cart (installed on station). Balt 34444 or approved alternate.			
	Alternate brand & model bid: _____			
51.	LOCKING CABINET OPTIONAL for Balt #27517 Presentation Cart (installed on station). Balt 34445 or approved alternate.			
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
47.	LECTERN - FLOOR, adjustable pedestal, 16"w x 20"d x 30-44"h with book stop, 16 gauge steel with 4 adjustable glides. Laminate choices: cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Lectern 70 or approved alternate.	\$63.13 (SSI #1363826)	\$55.40	
	Alternate brand & model bid: _____			
48.	LECTERN - TABLETOP, 20"d x 18"w x 13.5"h, angled laminate top, a retention lip, metal base with rubber feet. Nine optional laminate/metal choices; raven/wild cherry, putty/maple, grey mist/grey mist, raven/grey nebula, raven/oak, aluminum/wild cherry, raven/grey mist, topaz/grey mist, and aluminum/grey mist. Bretford LECT5 or approved alternate.			
	Alternate brand & model bid: _____	\$245.33 Amplivox #W242 (SSI # 1541457)	\$149.58 (Smith System #04619)	
49.	PRESENTATION STATION - X-tra wide, mobile, 40"h x 21 1/4"w x 30 1/2"d, adjustable laptop shelf, four - 3" casters - (two locking), black powder-coated steel frame with gray laminate shelving, include optional UL/CSA 4-outlet electrical assembly with 25' long cord. MUST BE FULLY ASSEMBLED. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION OF MAIN UNIT AND ANY OPTIONAL EQUIPMENT. Balt 27517 station and BALT 66450 electrical assembly, or approved alternate.	\$342.30 (SSI #679372 and #677900)	\$306.00	
	Alternate brand & model bid: _____			
50.	SHELF OPTIONAL, 18"w x 24 3/4"d for Balt #27517 Presentation Cart (installed on station). Balt 34444 or approved alternate.	\$38.67 (SSI #679374)	\$47.47	
	Alternate brand & model bid: _____			
51.	LOCKING CABINET OPTIONAL for Balt #27517 Presentation Cart (installed on station). Balt 34445 or approved alternate.	\$102.23 (SSI #679373)	\$98.89	
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
47.	LECTERN - FLOOR, adjustable pedestal, 16"w x 20"d x 30-44"h with book stop, 16 gauge steel with 4 adjustable glides. Laminate choices: cherry, medium oak, and mahogany. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION. Oklahoma Sound Lectern 70 or approved alternate.		\$201.55`*	
	Alternate brand & model bid: _____			
48.	LECTERN - TABLETOP, 20"d x 18"w x 13.5"h, angled laminate top, a retention lip, metal base with rubber feet. Nine optional laminate/metal choices; raven/wild cherry, putty/maple, grey mist/grey mist, raven/grey nebula, raven/oak, aluminum/wild cherry, raven/grey mist, topaz/grey mist, and aluminum/grey mist. Bretford LECT5 or approved alternate.			
	Alternate brand & model bid: _____		\$85.95* Oklahoma Sound 22CH	
49.	PRESENTATION STATION - X-tra wide, mobile, 40"h x 21 1/4"w x 30 1/2"d, adjustable laptop shelf, four - 3" casters - (two locking), black powder-coated steel frame with gray laminate shelving, include optional UL/CSA 4-outlet electrical assembly with 25' long cord. MUST BE FULLY ASSEMBLED. BID PRICE INCLUDES INSIDE DELIVERY, ASSEMBLY, AND INSTALLATION OF MAIN UNIT AND ANY OPTIONAL EQUIPMENT. Balt 27517 station and BALT 66450 electrical assembly, or approved alternate.		\$522.95`*	
	Alternate brand & model bid: _____			
50.	SHELF OPTIONAL, 18"w x 24 3/4"d for Balt #27517 Presentation Cart (installed on station). Balt 34444 or approved alternate.		\$41.85*	
	Alternate brand & model bid: _____			
51.	LOCKING CABINET OPTIONAL for Balt #27517 Presentation Cart (installed on station). Balt 34445 or approved alternate.		\$87.55*	
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
H.	INTERACTIVE COMPONENTS			
52.	BULB - replacement lamp, for BenQ Projector MW814ST. BenQ 5J.J4S05.001. NO SUBSTITUTION.		\$129.00 (B&H #BELMW 814ST)	
53.	BENQ REMOTE to be used with BenQ Projector MW814ST. BenQ 5J.J4S06.001. NO SUBSTITUTION.		\$30.00 (B&H #BERCMW 814ST)	
54.	BULB - replacement lamp, for BenQ Projector MW821ST. BenQ 5J.J8E05.001. NO SUBSTITUTION.		\$129.00 (B&H #BELMW 821ST)	
55.	LOGITECH Wireless Combo MK520 - keyboard and mouse. Logitech 920-002553. NO SUBSTITUTION.			\$44.98
56.	LOGITECH WEBCAM HD C310, with Logitech Fluid Crystal Technology, 720p widescreen video calling and recording, 5-megapixel snapshots, auto light correction and a built in noise-canceling microphone. Logitech 960-000694. NO SUBSTITUTION.			\$22.98
I.	BOOK TRUCKS			
57.	BOOK TRUCKS - Three slant shelves (12"h between each shelf), tilting rearward to keep materials in place, single sided, slim line metal, 1" square 18-gauge tubing, 17"w X 14"d X 43"h, four - 4" rubber wheels (2 locking). Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series L33017 or approved alternate.			
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
H.	INTERACTIVE COMPONENTS			
52.	BULB - replacement lamp, for BenQ Projector MW814ST. BenQ 5J.J4S05.001. NO SUBSTITUTION.			\$145.00
53.	BENQ REMOTE to be used with BenQ Projector MW814ST. BenQ 5J.J4S06.001. NO SUBSTITUTION.			\$39.00
54.	BULB - replacement lamp, for BenQ Projector MW821ST. BenQ 5J.J8E05.001. NO SUBSTITUTION.			\$145.00
55.	LOGITECH Wireless Combo MK520 - keyboard and mouse. Logitech 920-002553. NO SUBSTITUTION.	\$68.63		\$59.00
56.	LOGITECH WEBCAM HD C310, with Logitech Fluid Crystal Technology, 720p widescreen video calling and recording, 5-megapixel snapshots, auto light correction and a built in noise-canceling microphone. Logitech 960-000694. NO SUBSTITUTION.	\$50.36		\$59.00
I.	BOOK TRUCKS			
57.	BOOK TRUCKS - Three slant shelves (12"h between each shelf), tilting rearward to keep materials in place, single sided, slim line metal, 1" square 18-gauge tubing, 17"w X 14"d X 43"h, four - 4" rubber wheels (2 locking). Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series L33017 or approved alternate.	\$262.50		
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
H.	INTERACTIVE COMPONENTS			
52.	BULB - replacement lamp, for BenQ Projector MW814ST. BenQ 5J.J4S05.001. NO SUBSTITUTION.			
53.	BENQ REMOTE to be used with BenQ Projector MW814ST. BenQ 5J.J4S06.001. NO SUBSTITUTION.			
54.	BULB - replacement lamp, for BenQ Projector MW821ST. BenQ 5J.J8E05.001. NO SUBSTITUTION.			
55.	LOGITECH Wireless Combo MK520 - keyboard and mouse. Logitech 920-002553. NO SUBSTITUTION.		\$59.00	
56.	LOGITECH WEBCAM HD C310, with Logitech Fluid Crystal Technology, 720p widescreen video calling and recording, 5-megapixel snapshots, auto light correction and a built in noise-canceling microphone. Logitech 960-000694. NO SUBSTITUTION.		\$46.50	
I.	BOOK TRUCKS			
57.	BOOK TRUCKS - Three slant shelves (12"h between each shelf), tilting rearward to keep materials in place, single sided, slim line metal, 1" square 18-gauge tubing, 17"w X 14"d X 43"h, four - 4" rubber wheels (2 locking). Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series L33017 or approved alternate.		\$269.00 Putty Beige	
	Alternate brand & model bid: _____	\$284.05 (Lakeshore FF452) (Bins sold separately)		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
H.	INTERACTIVE COMPONENTS			
52.	BULB - replacement lamp, for BenQ Projector MW814ST. BenQ 5J.J4S05.001. NO SUBSTITUTION.			
53.	BENQ REMOTE to be used with BenQ Projector MW814ST. BenQ 5J.J4S06.001. NO SUBSTITUTION.			
54.	BULB - replacement lamp, for BenQ Projector MW821ST. BenQ 5J.J8E05.001. NO SUBSTITUTION.			
55.	LOGITECH Wireless Combo MK520 - keyboard and mouse. Logitech 920-002553. NO SUBSTITUTION.			
56.	LOGITECH WEBCAM HD C310, with Logitech Fluid Crystal Technology, 720p widescreen video calling and recording, 5-megapixel snapshots, auto light correction and a built in noise-canceling microphone. Logitech 960-000694. NO SUBSTITUTION.			
I.	BOOK TRUCKS			
57.	<p>BOOK TRUCKS - Three slant shelves (12"h between each shelf), tilting rearward to keep materials in place, single sided, slim line metal, 1" square 18-gauge tubing, 17"w X 14"d X 43"h, four - 4" rubber wheels (2 locking). Load rated for 115 lbs each.</p> <p>List Bretford colors available: _____</p> <p>Bretford Duro Series L33017 or approved alternate.</p>			\$223.75 Putty Beige
	Alternate brand & model bid: _____	\$202.88 Sandusky Lee #SL33017 (SSI #1301099)	\$310.74 (Smith System (24"W x 14"D x 43"H) #21096, #17565)	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
AUDIO VISUAL AND VIDEO EQUIPMENT - BID #18-0001
BID TAB

<p>Please bid an "each" price for the following equipment items delivered and/or installed (where indicated) to destinations in Sarasota County, Florida. When bidding a percent discount "Balance of Line" for additional equipment not listed, bid the percentage discount from MSRP. Verification of MSRP needs to be available prior to generation of order via MSRP price sheets or web address with MSRP price listed. Prices/percentage discounts shall be held for the term of the contract. ITEMS WILL BE ORDERED ON AN ITEM-BY-ITEM BASIS BY INDIVIDUAL SCHOOLS OR DEPARTMENTS. Specification sheets are not required for specified items. SPECIFICATION SHEETS MUST BE PROVIDED FOR ALL ITEMS BID AS ALTERNATES. Circle the brand and model specified or indicate alternate brand and model.</p>		The Library Store, Inc.	Troxell Communications, Inc.	Visionworx LLC, dba CCS Presentation Systems
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
H.	INTERACTIVE COMPONENTS			
52.	BULB - replacement lamp, for BenQ Projector MW814ST. BenQ 5J.J4S05.001. NO SUBSTITUTION.		\$134.00	
53.	BENQ REMOTE to be used with BenQ Projector MW814ST. BenQ 5J.J4S06.001. NO SUBSTITUTION.		\$37.15	
54.	BULB - replacement lamp, for BenQ Projector MW821ST. BenQ 5J.J8E05.001. NO SUBSTITUTION.		\$134.00	
55.	LOGITECH Wireless Combo MK520 - keyboard and mouse. Logitech 920-002553. NO SUBSTITUTION.		\$54.60	\$56.39
56.	LOGITECH WEBCAM HD C310, with Logitech Fluid Crystal Technology, 720p widescreen video calling and recording, 5-megapixel snapshots, auto light correction and a built in noise-canceling microphone. Logitech 960-000694. NO SUBSTITUTION.		\$41.10	\$38.39
I.	BOOK TRUCKS			
57.	BOOK TRUCKS - Three slant shelves (12"h between each shelf), tilting rearward to keep materials in place, single sided, slim line metal, 1" square 18-gauge tubing, 17"w X 14"d X 43"h, four - 4" rubber wheels (2 locking). Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series L33017 or approved alternate.	\$328.46** (TLS #91-20024)	\$357.50 Aluminum, Anthracite, Grey Mist, Platinum, Raven, Topaz, and Putty	
Alternate brand & model bid: _____				

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
I.	BOOK TRUCKS CONTINUED			
58.	BOOK TRUCKS - Three slant shelves (12"h between each shelf), tilting rearward to keep materials in place, single sided, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 14"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series L330 or approved alternate.			
	Alternate brand & model bid: _____			
59.	BOOK TRUCKS - Six slant shelves (12"h between each shelf), tilting rearward to keep materials in place, double sided, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 18"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series V336 or approved alternate.			
	Alternate brand & model bid: _____			
60.	BOOK TRUCKS - Four slant shelves (12"h between each shelf), tilting rearward to keep materials in place, double sided with flat shelf on top, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 18"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series FV336 or approved alternate.			
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
I.	BOOK TRUCKS CONTINUED			
58.	BOOK TRUCKS - Three slant shelves (12"h between each shelf), tilting rearward to keep materials in place, single sided, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 14"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series L330 or approved alternate.	\$289.50		
	Alternate brand & model bid: _____			
59.	BOOK TRUCKS - Six slant shelves (12"h between each shelf), tilting rearward to keep materials in place, double sided, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 18"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series V336 or approved alternate.	\$384.50		
	Alternate brand & model bid: _____			
60.	BOOK TRUCKS - Four slant shelves (12"h between each shelf), tilting rearward to keep materials in place, double sided with flat shelf on top, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 18"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series FV336 or approved alternate.			
	Alternate brand & model bid: _____	\$348.50 Bretford VF336		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
I.	BOOK TRUCKS CONTINUED			
58.	BOOK TRUCKS - Three slant shelves (12"h between each shelf), tilting rearward to keep materials in place, single sided, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 14"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series L330 or approved alternate.		\$292.00	
	Alternate brand & model bid: _____	\$284.05 (Lakeshore FF452) (Bins sold separately)		
59.	BOOK TRUCKS - Six slant shelves (12"h between each shelf), tilting rearward to keep materials in place, double sided, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 18"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series V336 or approved alternate.		\$349.00 GM, PB, RN	
	Alternate brand & model bid: _____			
60.	BOOK TRUCKS - Four slant shelves (12"h between each shelf), tilting rearward to keep materials in place, double sided with flat shelf on top, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 18"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series FV336 or approved alternate.		\$359.00 (correct model VF336)	
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
I.	BOOK TRUCKS CONTINUED			
58.	BOOK TRUCKS - Three slant shelves (12"h between each shelf), tilting rearward to keep materials in place, single sided, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 14"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series L330 or approved alternate.			\$246.00 Putty Beige
	Alternate brand & model bid: _____	\$233.94 Sandusky Lee #SL330 (SSI #1301094)	\$326.88 (Smith System #21092, #17565)	
59.	BOOK TRUCKS - Six slant shelves (12"h between each shelf), tilting rearward to keep materials in place, double sided, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 18"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series V336 or approved alternate.			\$296.00 Putty Beige
	Alternate brand & model bid: _____	\$252.74 Sandusky Lee #SV336 (SSI #1301093)	\$412.08 (Smith System #21001, #17565)	
60.	BOOK TRUCKS - Four slant shelves (12"h between each shelf), tilting rearward to keep materials in place, double sided with flat shelf on top, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 18"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series FV336 or approved alternate.			\$296.00 Putty Beige
	Alternate brand & model bid: _____	\$260.24 Sandusky Lee #SFV336		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
I.	BOOK TRUCKS CONTINUED			
58.	BOOK TRUCKS - Three slant shelves (12"h between each shelf), tilting rearward to keep materials in place, single sided, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 14"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series L330 or approved alternate.	\$361.76** (TLS #91-20009)	\$402.35 Anthracite, Polo, Raven, and Topaz	
	Alternate brand & model bid: _____			
59.	BOOK TRUCKS - Six slant shelves (12"h between each shelf), tilting rearward to keep materials in place, double sided, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 18"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series V336 or approved alternate.	\$435.56** (TLS #91-20008)	\$454.60 Aluminum, Anthracite, Grey Mist	
	Alternate brand & model bid: _____			
60.	BOOK TRUCKS - Four slant shelves (12"h between each shelf), tilting rearward to keep materials in place, double sided with flat shelf on top, slim line metal, 1" square 18-gauge tubing, four - 4" rubber wheels (2 locking). Size 36"w x 18"d x 43"h. Load rated for 115 lbs each. List Bretford colors available: _____ Bretford Duro Series FV336 or approved alternate.	\$435.56** Bretford VF336 (TLS #91-20006)	\$454.60 Aluminum, Putty, Anthracite, Topaz, Red, Grey Mist	
	Alternate brand & model bid: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
J.	AUDIO EQUIPMENT/AMPLIFICATION SYSTEMS			
61.	WIRELESS PORTABLE PA SYSTEM - Stream wirelessly from any Bluetooth music-playing device, 100 watt amplifier, built-in digital UHF 16 channel wireless microphone receiver, choice of wireless mic style, built-in CD player with USB flash drive/SD media slot and remote control, operates on either rechargeable batteries or AC power, one full range speaker *8" bass/4" tweeter). To be used in less than 10,000 square feet room/area. AMPLIVOX SW800 TITAN or approved alternate.			
	Alternate brand & model bid: _____			
62.	WIRELESS PORTABLE PA SYSTEM - Bluetooth-equipped for streaming wireless audio from mobile devices, 375W Class-D amplifier, two detachable full range speakers, 7 channel powered mixer, 4 XLR inputs, operates on AC power (cable included). FENDER PASSPORT EVENT Model #6946000000 or approved alternate.			
	Alternate brand & model bid: _____			
K.	BALANCE OF LINE			
63.	CATALOG DISCOUNT - Please indicate the minimum discount available for AVVE related items. Our staff will contact the vendor prior to issuance of purchase order to obtain the maximum available discount at the time of order. A web-site address with pricing (if available) shall be provided.	40%	1%	5%
	Web Address (if available): _____	www.gbconnect .com (with exceptions)		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
J.	AUDIO EQUIPMENT/AMPLIFICATION SYSTEMS			
61.	WIRELESS PORTABLE PA SYSTEM - Stream wirelessly from any Bluetooth music-playing device, 100 watt amplifier, built-in digital UHF 16 channel wireless microphone receiver, choice of wireless mic style, built-in CD player with USB flash drive/SD media slot and remote control, operates on either rechargeable batteries or AC power, one full range speaker *8" bass/4" tweeter). To be used in less than 10,000 square feet room/area. AMPLIVOX SW800 TITAN or approved alternate.			
	Alternate brand & model bid: _____			
62.	WIRELESS PORTABLE PA SYSTEM - Bluetooth-equipped for streaming wireless audio from mobile devices, 375W Class-D amplifier, two detachable full range speakers, 7 channel powered mixer, 4 XLR inputs, operates on AC power (cable included). FENDER PASSPORT EVENT Model #6946000000 or approved alternate.			\$649.00
	Alternate brand & model bid: _____			
K.	BALANCE OF LINE			
63.	CATALOG DISCOUNT - Please indicate the minimum discount available for AVVE related items. Our staff will contact the vendor prior to issuance of purchase order to obtain the maximum available discount at the time of order. A web-site address with pricing (if available) shall be provided.			
	Web Address (if available): _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
J.	AUDIO EQUIPMENT/AMPLIFICATION SYSTEMS			
61.	WIRELESS PORTABLE PA SYSTEM - Stream wirelessly from any Bluetooth music-playing device, 100 watt amplifier, built-in digital UHF 16 channel wireless microphone receiver, choice of wireless mic style, built-in CD player with USB flash drive/SD media slot and remote control, operates on either rechargeable batteries or AC power, one full range speaker *8" bass/4" tweeter). To be used in less than 10,000 square feet room/area. AMPLIVOX SW800 TITAN or approved alternate.		\$1,399.00	
	Alternate brand & model bid: _____			
62.	WIRELESS PORTABLE PA SYSTEM - Bluetooth-equipped for streaming wireless audio from mobile devices, 375W Class-D amplifier, two detachable full range speakers, 7 channel powered mixer, 4 XLR inputs, operates on AC power (cable included). FENDER PASSPORT EVENT Model #6946000000 or approved alternate.			
	Alternate brand & model bid: _____			
K.	BALANCE OF LINE			
63.	CATALOG DISCOUNT - Please indicate the minimum discount available for AVVE related items. Our staff will contact the vendor prior to issuance of purchase order to obtain the maximum available discount at the time of order. A web-site address with pricing (if available) shall be provided.	5% www.lakeshorelearning.com		
	Web Address (if available): _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
J.	AUDIO EQUIPMENT/AMPLIFICATION SYSTEMS			
61.	WIRELESS PORTABLE PA SYSTEM - Stream wirelessly from any Bluetooth music-playing device, 100 watt amplifier, built-in digital UHF 16 channel wireless microphone receiver, choice of wireless mic style, built-in CD player with USB flash drive/SD media slot and remote control, operates on either rechargeable batteries or AC power, one full range speaker *8" bass/4" tweeter). To be used in less than 10,000 square feet room/area. AMPLIVOX SW800 TITAN or approved alternate.	\$1,280.00 (SSI #1541444)		
	Alternate brand & model bid: _____			
62.	WIRELESS PORTABLE PA SYSTEM - Bluetooth-equipped for streaming wireless audio from mobile devices, 375W Class-D amplifier, two detachable full range speakers, 7 channel powered mixer, 4 XLR inputs, operates on AC power (cable included). FENDER PASSPORT EVENT Model #6946000000 or approved alternate.			
	Alternate brand & model bid: _____			
K.	BALANCE OF LINE			
63.	CATALOG DISCOUNT - Please indicate the minimum discount available for AVVE related items. Our staff will contact the vendor prior to issuance of purchase order to obtain the maximum available discount at the time of order. A web-site address with pricing (if available) shall be provided.	20%		5%
	Web Address (if available): _____	www.school specialty.com 10% discount is for furniture items only starting with a "6" or "7"		Smiley's Audio Visual, Inc. Catalog 16 (on attached CD)

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
J.	AUDIO EQUIPMENT/AMPLIFICATION SYSTEMS			
61.	<p>WIRELESS PORTABLE PA SYSTEM - Stream wirelessly from any Bluetooth music-playing device, 100 watt amplifier, built-in digital UHF 16 channel wireless microphone receiver, choice of wireless mic style, built-in CD player with USB flash drive/SD media slot and remote control, operates on either rechargeable batteries or AC power, one full range speaker *8" bass/4" tweeter). To be used in less than 10,000 square feet room/area. AMPLIVOX SW800 TITAN or approved alternate.</p> <p>Alternate brand & model bid: _____</p>		\$1,160.95	\$1,263.21
62.	<p>WIRELESS PORTABLE PA SYSTEM - Bluetooth-equipped for streaming wireless audio from mobile devices, 375W Class-D amplifier, two detachable full range speakers, 7 channel powered mixer, 4 XLR inputs, operates on AC power (cable included). FENDER PASSPORT EVENT Model #6946000000 or approved alternate.</p> <p>Alternate brand & model bid: _____</p>		\$685.65	\$1,570.82 Amplivox
K.	BALANCE OF LINE			
63.	<p>CATALOG DISCOUNT - Please indicate the minimum discount available for AVVE related items. Our staff will contact the vendor prior to issuance of purchase order to obtain the maximum available discount at the time of order. A web-site address with pricing (if available) shall be provided.</p>	10-20%	5-60%	4%
	<p>Web Address (if available): _____</p>	www.thelibrarystore.com	www.trox.com/products.html	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
64.	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP - Please indicate the minimum discount available for equipment not listed previously from the following manufacturers and/or approved alternates. Our staff will contact the vendor prior to issuance of purchase order to obtain the maximum available discount at the time of order. MSRP must be verifiable prior to issuance of order. A web-site address with pricing (if available) shall be provided.			
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
a.	ACCO Brands (GBC) Web Address: _____	40% www.gbconnect.com (with exceptions)	1%	5% www.gbc.com
b.	Balt Web Address: _____		1%	5% www.baltav.com
c.	Best-Rite Web Address: _____		1%	
d.	Action Tech Web Address: _____		1%	5% www.actiontec.com
e.	Amplivox Web Address: _____		1%	

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 AUDIO VISUAL AND VIDEO EQUIPMENT - BID #18-0001
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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
64.	<p>PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP - Please indicate the minimum discount available for equipment not listed previously from the following manufacturers and/or approved alternates. Our staff will contact the vendor prior to issuance of purchase order to obtain the maximum available discount at the time of order. MSRP must be verifiable prior to issuance of order. A web-site address with pricing (if available) shall be provided.</p>			
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
a.	<p>ACCO Brands (GBC) Web Address: _____</p>			
b.	<p>Balt Web Address: _____</p>	25% www.emtecin.com/resources/msrp-pricing/		
c.	<p>Best-Rite Web Address: _____</p>	25% www.emtecin.com/resources/msrp-pricing/		
d.	<p>Action Tech Web Address: _____</p>			
e.	<p>Amplivox Web Address: _____</p>			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
64.	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP - Please indicate the minimum discount available for equipment not listed previously from the following manufacturers and/or approved alternates. Our staff will contact the vendor prior to issuance of purchase order to obtain the maximum available discount at the time of order. MSRP must be verifiable prior to issuance of order. A web-site address with pricing (if available) shall be provided.			
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
a.	ACCO Brands (GBC) Web Address: _____			15%
b.	Balt Web Address: _____			
c.	Best-Rite Web Address: _____			
d.	Action Tech Web Address: _____			
e.	Amplivox Web Address: _____		32%	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
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	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
a.	ACCO Brands (GBC) Web Address: _____			
b.	Balt Web Address: _____	41% www.mooreco inc.com	38% www.mooreco inc.com	
c.	Best-Rite Web Address: _____	41% www.mooreco inc.com	38% www.mooreco inc.com	
d.	Action Tech Web Address: _____			
e.	Amplivox Web Address: _____	29% www.ampli.com		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
64.	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP - Please indicate the minimum discount available for equipment not listed previously from the following manufacturers and/or approved alternates. Our staff will contact the vendor prior to issuance of purchase order to obtain the maximum available discount at the time of order. MSRP must be verifiable prior to issuance of order. A web-site address with pricing (if available) shall be provided.			
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
a.	ACCO Brands (GBC) Web Address: _____		15% www.trox.com/products.html	
b.	Balt Web Address: _____		35% www.trox.com/products.html	38%
c.	Best-Rite Web Address: _____		35% www.trox.com/products.html	38%
d.	Action Tech Web Address: _____		12% www.trox.com/products.html	36%
e.	Amplivox Web Address: _____		20% www.trox.com/products.html	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
f.	Bretford Web Address: _____		1%	5% www.bretford .com
g.	Califone Web Address: _____		1%	5% www.califone .com
h.	Canon Web Address: _____		1%	5% www.usa. canon.com
i.	Chat One Web Address: _____			5% www.clearone .com
j.	Claridge Web Address: _____			
k.	Clear One Web Address: _____		1%	5% www.clearone .com

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
f.	Bretford Web Address: _____	15% www.emtecin.com/resources/msrp-pricing/		
g.	Califone Web Address: _____			5%
h.	Canon Web Address: _____	5% www.emtecin.com/resources/msrp-pricing/		
i.	Chat One Web Address: _____			
j.	Claridge Web Address: _____		10% https://static.Visionamp.com/rubix/20170316commercial-catalog-12866-57408.po	
k.	Clear One Web Address: _____	10% www.emtecin.com/resources/msrp-pricing/		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
f.	Bretford Web Address: _____		15%	
g.	Califone Web Address: _____			25%
h.	Canon Web Address: _____		5%	
i.	Chat One Web Address: _____			
j.	Claridge Web Address: _____			
k.	Clear One Web Address: _____		10%	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
f.	Bretford Web Address: _____	29% www.bretford.com	50% www.bretford.com	50.5% bretford.com
g.	Califone Web Address: _____	34% www.schoolspecialty.com		50%**
h.	Canon Web Address: _____			
i.	Chat One Web Address: _____			
j.	Claridge Web Address: _____			
k.	Clear One Web Address: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
f.	Bretford Web Address: _____		35% www.trox.com/products.html	
g.	Califone Web Address: _____		32% www.trox.com/products.html	32%
h.	Canon Web Address: _____		22% (5% off accessories)	31%
i.	Chat One Web Address: _____			
j.	Claridge Web Address: _____			6%
k.	Clear One Web Address: _____		10% www.trox.com/products.html	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
l.	Crestron Web Address: _____		1%	
m.	Draper Web Address: _____		1%	
n.	EIKI Web Address: _____			
o.	Fender Web Address: _____		1%	
p.	Hamilton Web Address: _____		1%	5% www.hamilton buhl.com
q.	Lightspeed Web Address: _____			5% www.lightspeed -tek.com
r.	Logitech Web Address: _____		1%	5% www.logitech .com/en-us

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
l.	Crestron Web Address: _____	30% www.emtecin.com/resources/msrp-pricing/		
m.	Draper Web Address: _____	15% www.emtecin.com/resources/msrp-pricing/		10%
n.	EIKI Web Address: _____			10%
o.	Fender Web Address: _____			5%
p.	Hamilton Web Address: _____			
q.	Lightspeed Web Address: _____			
r.	Logitech Web Address: _____	5% www.emtecin.com/resources/msrp-pricing/		5%

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
l.	Crestron Web Address: _____		45%	
m.	Draper Web Address: _____		25%	20%
n.	EIKI Web Address: _____		20%	10%
o.	Fender Web Address: _____			
p.	Hamilton Web Address: _____		15%	20%
q.	Lightspeed Web Address: _____			
r.	Logitech Web Address: _____		10%	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
l.	Crestron Web Address: _____			35% crestron.com
m.	Draper Web Address: _____			38% draperinc.com
n.	EIKI Web Address: _____			35% eiki.com (EIKI projectors)
o.	Fender Web Address: _____			
p.	Hamilton Web Address: _____			46%
q.	Lightspeed Web Address: _____			
r.	Logitech Web Address: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
l.	Crestron Web Address: _____		35% www.trox.com/products.html	50%
m.	Draper Web Address: _____		32% www.trox.com/products.html	32%
n.	EIKI Web Address: _____		16% www.trox.com/products.html	26%
o.	Fender Web Address: _____		10% www.trox.com/products.html	
p.	Hamilton Web Address: _____		23% www.trox.com/products.html	40%
q.	Lightspeed Web Address: _____		5% www.trox.com/products.html	
r.	Logitech Web Address: _____		10% www.trox.com/products.html	4%

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
s.	Lumens Web Address: _____		1%	5% www.lumens. com.tw/index.php
t.	Mackie Web Address: _____		1%	
u.	Oklahoma Sound Web Address: _____		1%	
v.	Peerless Web Address: _____		1%	5% www.peerless -av.com
w.	Promethean Web Address: _____			5% www.promethean world.com
x.	Sennheiser Web Address: _____		1%	
y.	Shure Web Address: _____		1%	5% www.shure.com/ americas

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
s.	Lumens Web Address: _____			5%
t.	Mackie Web Address: _____	20% www.emtecin.com/resources/msrp-pricing/		
u.	Oklahoma Sound Web Address: _____			5%
v.	Peerless Web Address: _____	30% www.emtecin.com/resources/msrp-pricing/		10%
w.	Promethean Web Address: _____			
x.	Sennheiser Web Address: _____			5%
y.	Shure Web Address: _____	15% www.emtecin.com/resources/msrp-pricing/		5%

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
s.	Lumens Web Address: _____		20%	
t.	Mackie Web Address: _____		20%	
u.	Oklahoma Sound Web Address: _____			
v.	Peerless Web Address: _____		28%	
w.	Promethean Web Address: _____		10%	
x.	Sennheiser Web Address: _____		22%	
y.	Shure Web Address: _____		22%	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
s.	Lumens Web Address: _____			
t.	Mackie Web Address: _____			
u.	Oklahoma Sound Web Address: _____	44% www.oklahomasound.com	38% www.oklahomasound.com	
v.	Peerless Web Address: _____			
w.	Promethean Web Address: _____	5% www.prometheanworld.com		
x.	Sennheiser Web Address: _____			42.5% sennheiserusa.com
y.	Shure Web Address: _____			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
 AUDIO VISUAL AND VIDEO EQUIPMENT - BID #18-0001
 BID TAB

<p>Please bid an "each" price for the following equipment items delivered and/or installed (where indicated) to destinations in Sarasota County, Florida. When bidding a percent discount "Balance of Line" for additional equipment not listed, bid the percentage discount from MSRP. Verification of MSRP needs to be available prior to generation of order via MSRP price sheets or web address with MSRP price listed. Prices/percentage discounts shall be held for the term of the contract. ITEMS WILL BE ORDERED ON AN ITEM-BY-ITEM BASIS BY INDIVIDUAL SCHOOLS OR DEPARTMENTS. Specification sheets are not required for specified items. SPECIFICATION SHEETS MUST BE PROVIDED FOR ALL ITEMS BID AS ALTERNATES. Circle the brand and model specified or indicate alternate brand and model.</p>		The Library Store, Inc.	Troxell Communications, Inc.	Visionworx LLC, dba CCS Presentation Systems
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
s.	Lumens Web Address: _____		40% (10% off accessories) www.trox.com/products.html	26%
t.	Mackie Web Address: _____		25% www.trox.com/products.html	31%
u.	Oklahoma Sound Web Address: _____		20% www.trox.com/products.html	
v.	Peerless Web Address: _____		30% www.trox.com/products.html	36%
w.	Promethean Web Address: _____		23% www.trox.com/products.html	26%
x.	Sennheiser Web Address: _____		23% www.trox.com/products.html	8%
y.	Shure Web Address: _____		30% www.trox.com/products.html	26%

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
z.	SmartDesks Web Address: _____ REJECT			
aa.	Sony (other than cameras and camcorders) Web Address: _____		1%	
bb.	Telex Web Address: _____		1%	
cc.	Variquest Web Address: _____ REJECT			
dd.	Yamaha Web Address: _____		1%	
ee.	Alternate: Web Address: _____			
ff.	Alternate: Web Address: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
z.	SmartDesks Web Address: _____ REJECT			
aa.	Sony (other than cameras and camcorders) Web Address: _____			5%
bb.	Telex Web Address: _____			
cc.	Variquest Web Address: _____ REJECT			
dd.	Yamaha Web Address: _____			10%
ee.	Alternate: Web Address: _____	20% All In Learning www.emtecinc.com/resources/msrp-pricing/		
ff.	Alternate: Web Address: _____	15% NEC www.emtecinc.com/resources/msrp-pricing/		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
z.	SmartDesks Web Address: _____	REJECT		
aa.	Sony (other than cameras and camcorders) Web Address: _____		10%	
bb.	Telex Web Address: _____		28%	
cc.	Variquest Web Address: _____	REJECT		
dd.	Yamaha Web Address: _____		25%	
ee.	Alternate: Web Address: _____	5% www.lakeshorelearning.com	16% Data Video	
ff.	Alternate: Web Address: _____		25% Belden	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
z.	SmartDesks Web Address: _____	REJECT		
aa.	Sony (other than cameras and camcorders) Web Address: _____			
bb.	Telex Web Address: _____			
cc.	Variquest Web Address: _____	REJECT		
dd.	Yamaha Web Address: _____			
ee.	Alternate: Web Address: _____			13% www.averusa.com Avermedia document cameras
ff.	Alternate: Web Address: _____			15.1% Avid headphones

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
z.	SmartDesks Web Address: _____	REJECT		
aa.	Sony (other than cameras and camcorders) Web Address: _____		4% www.trox.com/products.html	12%
bb.	Telex Web Address: _____		20% www.trox.com/products.html	
cc.	Variquest Web Address: _____	REJECT		
dd.	Yamaha Web Address: _____		25% PRO www.trox.com/products.html	
ee.	Alternate: Web Address: _____		1-15% for ACER www.trox.com/products.html	22% SMART Technologies
ff.	Alternate: Web Address: _____		4% Troxell Stem/Steam www.trox.com/products.html	12% Epson

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
gg.	Alternate: Web Address: _____			
hh.	Alternate: Web Address: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
gg.	Alternate: Web Address: _____	8% Viewsonic www.emtecinc.com/resources/msrp-pricing/		
hh.	Alternate: Web Address: _____	10% Hovercam www.emtecinc.com/resources/msrp-pricing/		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
gg.	Alternate: Web Address: _____		24% Audio Technica	
hh.	Alternate: Web Address: _____		45% Bogen Communication s	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
99.	Alternate: Web Address: _____			16% Frontrow www.gofrontrow.com
hh.	Alternate: Web Address: _____			23% Smart interactive flat panels

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Manufacturer	Minimum % Discount from MSRP	Minimum % Discount from MSRP	Minimum % Discount from MSRP
gg.	Alternate: Web Address: _____		National IPA (formerly TCPN) discounts as listed www.nationalipa.org/Contracts/R160903/Troxell%20Pricing.pdf	36% Covid
hh.	Alternate: Web Address: _____		Installation Labor Rate (if needed) of items listed within that do not already have installation as a requirement, standard working hours (M-F, 7am-5pm): \$95.00/hour	\$83.00/Hr Labor

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
ii	Alternate: Web Address: _____			
jj	Alternate: Web Address: _____			
kk	Alternate: Web Address: _____			
ll	Alternate: Web Address: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
ii	Alternate: Web Address: _____	15% Da-lite www.emtecinc.com/resources/msrp-pricing/		
jj	Alternate: Web Address: _____	10% Anchor Audio www.emtecinc.com/resources/msrp-pricing/		
kk	Alternate: Web Address: _____	10% Front Row www.emtecinc.com/resources/msrp-pricing/		
ll	Alternate: Web Address: _____	5% New Tek www.emtecinc.com/resources/msrp-pricing/		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
ii	Alternate: Web Address: _____		10% Black Magic Design	
jj	Alternate: Web Address: _____		12% AJA	
kk	Alternate: Web Address: _____		25% JBL Pro	
ll	Alternate: Web Address: _____		28% QSC	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
ii	Alternate: Web Address: _____		35% Smith System www.smithsystem.com	32% Elmo Document cameras elmousa.com
jj	Alternate: Web Address: _____		25% Palmer Hamilton www.palmerhamilton.com	5% Smileys AV Catalog Number 16
kk	Alternate: Web Address: _____		40% Media Technologies www.mediatechnologies.com	
ll	Alternate: Web Address: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
ii	Alternate: Web Address: _____			
jj	Alternate: Web Address: _____			
kk	Alternate: Web Address: _____			
ll	Alternate: Web Address: _____			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
mm	Alternate: Web Address: _____			
nn	Alternate: Web Address: _____			
	Notes:	Item 13a corrected part number.	The Quote/Referenc e Number for this bid is 701801510.	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
mm	Alternate: Web Address: _____	20% Chief www.emtecinc.com/resources/msrp-pricing/		
nn	Alternate: Web Address: _____	10% Nureva www.emtecinc.com/resources/msrp-pricing/		
	Notes:			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
mm	Alternate: Web Address: _____		26% Tascam	
nn	Alternate: Web Address: _____			
	Notes:			

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
mm	Alternate: Web Address: _____			
nn	Alternate: Web Address: _____			
	Notes:	Item 16 - Sold as EACH @ \$40, priced for bid as 2/PK. Item 20 - Sold as EACH @ \$24, priced for bid as 2/PK. Item 22 - Sold as EACH @ \$26, priced for bid as 2/PK.		*Item 25 discount quantity 515 or more price \$7.14 to one location. **Item 63 Smiley's catalog number 16 on attached CD. 64 G excluded replacement earpads and accessory items see attached CD for all items that qualify for

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
mm	Alternate: Web Address: _____			
nn	Alternate: Web Address: _____			
	Notes:	<p>*Item 38, 39, and 40 - Pricing does not include shipping charges. **Item 57, 58, 59, and 60 - See attached color choices.</p>	<p>*Items 43, 45, 46, 47, 48, 49, 50, and 51 - Pricing includes liftgate and inside delivery. If not needed, pricing will decrease. `Items 45, 46, 47, and 49 - Additional discount available, when ordering 2 or more units.</p>	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
 AUDIO VISUAL AND VIDEO EQUIPMENT - BID #18-0001
 BID TAB

Please bid an "each" price for the following equipment items delivered and/or installed (where indicated) to destinations in Sarasota County, Florida. When bidding a percent discount "Balance of Line" for additional equipment not listed, bid the percentage discount from MSRP. Verification of MSRP needs to be available prior to generation of order via MSRP price sheets or web address with MSRP price listed. Prices/percentage discounts shall be held for the term of the contract. ITEMS WILL BE ORDERED ON AN ITEM-BY-ITEM BASIS BY INDIVIDUAL SCHOOLS OR DEPARTMENTS. Specification sheets are not required for specified items. SPECIFICATION SHEETS MUST BE PROVIDED FOR ALL ITEMS BID AS ALTERNATES. Circle the brand and model specified or indicate alternate brand and model.		ACCO Brands USA LLC	B & H Photo & Electronics Corporation	CDW Government LLC
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Contact:	Robert Cashin	Israel Mamann	Matt Flood
	Address:	Four Corporate Drive	470 Ninth Avenue	230 North Milwaukee Avenue
		Lake Zurich, IL 60047	New York, NY 11691	Vernon Hills, IL 60061
	Telephone:	847-796-4569	212-239-7500	877-434-6269
	Fax:	800-793-9005	212-239-7509	312-705-9141
	Fed. ID:	36-2704017	13-2768071	36-4230110
	Email:	directbid @ACCO.com	israelm @bhphoto.com	anthmar @cdwg.com
	Recorded by: Cindy Beck	Witnessed by: JoAnn Joyce		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
 AUDIO VISUAL AND VIDEO EQUIPMENT - BID #18-0001
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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Contact:	Summer Vyne	William Haines	Darren Swain
	Address:	9454 Philips Highway, Suite 8	PO Box 1360	1850 Porter Lake Drive #102
		Jacksonville, FL 32256	Apopka, FL 32704	Sarasota, FL 34240
	Telephone:	904-772-4610	727-944-4904	941-926-0624
	Fax:	904-739-7330	727-944-2904	941-927-6431
	Fed. ID:	22-3386933	20-4308825	59-3686443
	Email:	summer.vyne@emtecinc.com	sales@floridachalkboard.com	dswain@focusedtechnology.com
	Recorded by: Cindy Beck	Witnessed by: JoAnn Joyce		

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Contact:	Rafael Muro	Jon Evans	Kenneth D Miller
	Address:	2695 East Dominguez Street	1375 Northeast 123 Street	6510 North 54th Street
		Carson, CA 90895	Miami, FL 33161	Tampa, FL 33610
	Telephone:	800-421-5354	305-891-1000	800-792-2644
	Fax:	310-537-7990	305-891-3000	813-261-7688
	Fed. ID:	94-1525814	59-834097	59-0932660
	Email:	biddept@lake shorelearning.com	jevans@prosound.net	biddept@pyramidsp.com
	Recorded by: Cindy Beck	Witnessed by: JoAnn Joyce		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
 AUDIO VISUAL AND VIDEO EQUIPMENT - BID #18-0001
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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Contact:	Douglas A. Barnd	Erik Posusta	Cathy Smiley
	Address:	100 Paragon Parkway	13517 Prestige Place	Po Box 6925
		Mansfield, OH 44903	Tampa, FL 33635	Lakeland, FL 33807
	Telephone:	419-589-1900/ 800-305-0174	813-855-1414	863-667-1998
	Fax:	419-589-1449/ 800-818-5537	813-855-5414	863-667-3186
	Fed. ID:	39-0971239	59-2916938	59-2300277
	Email:	doug.barnd@ schoolspecialty .com	erik@school houseproducts .com	cathy@smileys audiosvisual .com
	Recorded by: Cindy Beck	Witnessed by: JoAnn Joyce		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
 AUDIO VISUAL AND VIDEO EQUIPMENT - BID #18-0001
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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Contact:	Shayla Hill	Michael Fabio	John Doster
	Address:	301 East South Street	101 Marketside Avenue Suite 404-163	5530 Florida Mining Boulevard South
		Tremont, IL 61568	Ponte Vedra, FL 32081	Jacksonville, FL 32257
	Telephone:	800-548-7204	800-352-7912 Ext 6605	904-998-7227
	Fax:	800-320-7706	904-239-2011	904-998-7225
	Fed. ID:	36-3251268	86-0716114	20-3312410
	Email:	districtbids@the librarystore.com	lori.petersen @trox.com	jdoster @ccssoutheast .com
	Recorded by: Cindy Beck	Witnessed by: JoAnn Joyce		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Justification for Award to Other than Low Bidder

Audio Visual and Video Equipment - Bid #18-0001

Bid Opening: November 28, 2017 at 1:00 p.m.

Item #	Vendor	Description
1	Lakeshore Learning Materials	Alternate product bid does not include internal memory, SD card slot, mini USB port, or remote control, as per bid specifications.
	School Specialty, Inc.	Alternate product bid does not include remote or 1/4" jacks, as per bid specifications.
	The Library Store	Alternate product bid does not include remote or 1/4" jacks, as per bid specifications.
	Troxell Communications, Inc.	Alternate product bid does not include 512MB internal memory, SD card slot or mini USB, as per bid specifications. Reject item, no other bids received.
24	Lakeshore Learning Materials	Alternate product bid does not include removable/replaceable cord, mono/stereo switch, or replaceable ear pads, as per specifications.
	Troxell Communications, Inc.	Alternate product bid does not include removable/replaceable coiled cord and includes non-requested microphone, per the bid specifications. Reject item, no other bids received.
31	B&H Photo & Electronics Corporation	Awarded to Pro Sound, Inc., based on Bidder's Preference.
38 Single Unit Price	The Library Store	Vendor qualified bid with shipping charges. All Claridge products awarded to Florida Chalkboard Company.
39 Single Unit Price	The Library Store	Vendor qualified bid with shipping charges. All Claridge products awarded to Florida Chalkboard Company.
44		Reject item. No bids received.
46 optional wheel Pkg.	School Specialty, Inc.	Reject optional wheel package. No award.
50	Troxell Communications, Inc.	Item 50 would be purchased in combination with Item 49 as a package. All three items are awarded to Schoolhouse Products, Inc., as overall low.
51	Troxell Communications, Inc.	Item 51 would be purchased in combination with Item 49 as a package. All three items are awarded to Schoolhouse Products, Inc., as overall low.
52	B&H Photo & Electronics Corporation	Awarded to Troxell Communications, Inc., based on Bidder's Preference.
54	B&H Photo & Electronics Corporation	Awarded to Troxell Communications, Inc., based on Bidder's Preference.
64 q	CDW Government LLC	Awarded item to Troxell Communications, Inc. based on bidders preference.
64 z		Reject item. No bids received.
64 cc		Reject item. No bids received.